

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 1, 2025

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to  
Commission file number: 001-15141

**MillerKnoll, Inc.**

(Exact name of registrant as specified in its charter)

**Michigan**

(State or other jurisdiction of  
incorporation or organization)

**38-0837640**

(I.R.S. Employer Identification No.)

855 East Main Avenue

Zeeland, MI 49464

(Address of principal executive offices and zip code)

(616) 654-3000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.20 per share	MLKN	Nasdaq Global Select Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of March 27, 2025, MillerKnoll, Inc. had 67,746,549 shares of common stock outstanding.

# MillerKnoll, Inc.

## Form 10-Q

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# PART I - FINANCIAL INFORMATION

## Item 1: Financial Statements

### MillerKnoll, Inc.

#### Condensed Consolidated Statements of Comprehensive Income (Loss)

(Dollars in millions, except share data)

(Unaudited)	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
Net sales	\$ 876.2	\$ 872.3	\$ 2,708.1	\$ 2,739.5
Cost of sales	543.8	535.3	1,662.4	1,672.4
Gross margin	332.4	337.0	1,045.7	1,067.1
Operating expenses:				
Selling, general and administrative	388.1	271.1	976.4	849.2
Restructuring expense	4.2	1.7	4.2	8.7
Design and research	22.3	21.4	69.6	65.7
Total operating expenses	414.6	294.2	1,050.2	923.6
Operating (loss) earnings	(82.2)	42.8	(4.5)	143.5
Interest expense	19.1	18.4	59.4	57.4
Interest and other investment (income) expense	(1.2)	(1.3)	(4.3)	(4.8)
Other expense (income), net	0.7	(1.8)	(2.0)	(2.0)
(Loss) earnings before income taxes and equity income	(100.8)	27.5	(57.6)	92.9
Income tax (benefit) expense	(89.0)	4.4	(80.3)	19.0
Equity income (loss) from nonconsolidated affiliates, net of tax	0.1	—	0.3	(0.3)
Net (loss) earnings	(11.7)	23.1	23.0	73.6
Net earnings attributable to redeemable noncontrolling interests	1.0	0.9	2.8	1.2
<b>Net (loss) earnings attributable to MillerKnoll, Inc.</b>	<b>\$ (12.7)</b>	<b>\$ 22.2</b>	<b>\$ 20.2</b>	<b>\$ 72.4</b>
(Loss) earnings per share - basic	\$ (0.19)	\$ 0.31	\$ 0.29	\$ 0.98
(Loss) earnings per share - diluted	\$ (0.19)	\$ 0.30	\$ 0.29	\$ 0.97
Other comprehensive (loss) income, net of tax				
Foreign currency translation adjustments	\$ (16.8)	\$ (3.3)	\$ (37.6)	\$ 7.9
Pension and post-retirement liability adjustments	—	(0.1)	2.9	(0.2)
Unrealized (loss) gain on interest rate swap agreement	(4.4)	(1.1)	(22.1)	(1.2)
Other comprehensive (loss) income, net of tax	\$ (21.2)	\$ (4.5)	\$ (56.8)	\$ 6.5
Comprehensive (loss) income	(32.9)	18.6	(33.8)	80.1
Comprehensive income attributable to redeemable noncontrolling interests	1.0	0.9	2.8	1.2
<b>Comprehensive (loss) income attributable to MillerKnoll, Inc.</b>	<b>\$ (33.9)</b>	<b>\$ 17.7</b>	<b>\$ (36.6)</b>	<b>\$ 78.9</b>

See accompanying notes to Condensed Consolidated Financial Statements.

# MillerKnoll, Inc.

## Condensed Consolidated Balance Sheets

(Dollars in millions, except share data)

(Unaudited)

	March 1, 2025	June 1, 2024
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 169.8	\$ 230.4
Accounts receivable, net of allowance of \$9.3 and \$7.4	321.7	308.3
Unbilled accounts receivable	24.3	22.2
Inventories	425.5	428.6
Prepaid expenses	184.1	66.5
Assets held for sale	—	3.5
Other current assets	15.2	10.1
<b>Total current assets</b>	<b>1,140.6</b>	<b>1,069.6</b>
Property and equipment, at cost	1,602.6	1,582.7
Less — accumulated depreciation	(1,127.4)	(1,090.7)
<b>Net property and equipment</b>	<b>475.2</b>	<b>492.0</b>
Right of use assets	389.9	375.6
Goodwill	1,118.5	1,226.3
Indefinite-lived intangibles	422.6	465.5
Other amortizable intangibles, net of accumulated amortization of \$248.4 and \$223.4	248.8	279.3
Other noncurrent assets	99.8	135.3
<b>Total Assets</b>	<b>\$ 3,895.4</b>	<b>\$ 4,043.6</b>
<b>LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS &amp; STOCKHOLDERS' EQUITY</b>		
Current Liabilities:		
Accounts payable	\$ 238.1	\$ 241.4
Short-term borrowings and current portion of long-term debt	48.4	43.5
Accrued compensation and benefits	88.1	104.5
Short-term lease liability	71.4	67.2
Accrued warranty	16.6	17.6
Customer deposits	96.3	100.2
Other accrued liabilities	124.2	123.3
<b>Total current liabilities</b>	<b>683.1</b>	<b>697.7</b>
Long-term debt	1,283.3	1,291.7
Pension and post-retirement benefits	6.8	10.0
Lease liabilities	390.9	360.4
Other liabilities	208.8	224.8
<b>Total Liabilities</b>	<b>2,572.9</b>	<b>2,584.6</b>
<b>Redeemable noncontrolling interests</b>	<b>68.4</b>	<b>73.9</b>
Stockholders' Equity:		
Preferred stock, no par value (10,000,000 shares authorized, none issued)	—	—
Common stock, \$0.20 par value (240,000,000 shares authorized, 67,737,914 and 70,377,692 shares issued and outstanding in fiscal 2025 and 2024, respectively)	13.5	14.1
Additional paid-in capital	670.5	725.3
Retained earnings	719.6	738.4
Accumulated other comprehensive loss	(149.5)	(92.7)
<b>Total Stockholders' Equity</b>	<b>1,254.1</b>	<b>1,385.1</b>
<b>Total Liabilities, Redeemable Noncontrolling Interests, and Stockholders' Equity</b>	<b>\$ 3,895.4</b>	<b>\$ 4,043.6</b>

See accompanying notes to Condensed Consolidated Financial Statements.

# MillerKnoll, Inc.

## Condensed Consolidated Statements of Cash Flows

(Dollars in millions)

(Unaudited)	Nine Months Ended	
	March 1, 2025	March 2, 2024
<b>Cash Flows from Operating Activities:</b>		
Net earnings	\$ 23.0	\$ 73.6
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	104.6	111.6
Stock-based compensation	24.0	17.1
Amortization of deferred financing costs	3.5	3.5
Bad debt expense	4.4	3.1
Loss on sale of equity method investment	—	0.4
Operating leases	3.0	(7.0)
Deferred taxes	(8.3)	(0.3)
Gain (loss) on sale of property	0.8	(0.4)
Restructuring expense	4.2	8.7
Impairment expense	130.0	—
(Increase) decrease in current assets	(146.0)	100.0
(Decrease) in current liabilities	(4.9)	(32.9)
(Decrease) in non-current liabilities	(0.6)	(2.1)
Other, net	0.7	(1.4)
<b>Net Cash Provided by Operating Activities</b>	<b>138.4</b>	<b>273.9</b>
<b>Cash Flows from Investing Activities:</b>		
Proceeds from sale of property	6.2	0.6
Advances of notes receivable	(3.1)	(10.6)
Collection of notes receivable	5.7	2.1
Proceeds from the sale of equity method investment	—	3.5
Capital expenditures	(68.1)	(56.5)
Other, net	(1.0)	(0.1)
<b>Net Cash Used in Investing Activities</b>	<b>(60.3)</b>	<b>(61.0)</b>
<b>Cash Flows from Financing Activities:</b>		
Repayments of long-term debt	(29.7)	(22.2)
Proceeds from credit facility	702.5	620.1
Repayments of credit facility	(678.5)	(668.9)
Dividends paid	(39.0)	(42.2)
Common stock issued	5.2	4.3
Common stock repurchased and retired	(84.8)	(101.0)
Distribution to noncontrolling interest	(4.4)	(2.8)
Other, net	1.1	(0.4)
<b>Net Cash Used in Financing Activities</b>	<b>(127.6)</b>	<b>(213.1)</b>
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(11.1)	0.3
Net (Decrease) Increase in Cash and Cash Equivalents	(60.6)	0.1
Cash and Cash Equivalents, Beginning of Period	230.4	223.5
<b>Cash and Cash Equivalents, End of Period</b>	<b>\$ 169.8</b>	<b>\$ 223.6</b>

See accompanying notes to Condensed Consolidated Financial Statements.

# MillerKnoll, Inc.

## Condensed Consolidated Statements of Stockholders' Equity

Nine Months Ended March 1, 2025

(Dollars in millions, except share data)

(Unaudited)	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Deferred Compensation Plan	MillerKnoll, Inc. Stockholders' Equity
	Shares	Amount					
June 1, 2024	70,377,692	\$ 14.1	\$ 725.3	\$ 738.4	\$ (92.7)	\$ —	\$ 1,385.1
Net (loss)	—	—	—	(1.2)	—	—	(1.2)
Other comprehensive income, net of tax	—	—	—	—	(5.8)	—	(5.8)
Stock-based compensation expense	—	—	9.1	—	—	—	9.1
Exercise of stock options	71,848	—	1.5	—	—	—	1.5
Restricted and performance stock units released	393,591	0.1	0.1	—	—	—	0.2
Employee stock purchase plan issuances	30,002	—	0.8	—	—	—	0.8
Repurchase and retirement of common stock, including excise tax	(1,544,733)	(0.3)	(43.7)	—	—	—	(44.0)
Dividends declared (\$0.1875 per share)	—	—	—	(13.2)	—	—	(13.2)
August 31, 2024	69,328,400	\$ 13.9	\$ 693.1	\$ 724.0	\$ (98.5)	\$ —	\$ 1,332.5
Net earnings	—	—	—	34.1	—	—	34.1
Other comprehensive income, net of tax	—	—	—	—	(29.8)	—	(29.8)
Stock-based compensation expense	—	—	8.8	—	—	—	8.8
Exercise of stock options	21,318	—	0.4	—	—	—	0.4
Restricted and performance stock units released	6,323	—	0.4	—	—	—	0.4
Employee stock purchase plan issuances	32,251	—	0.7	—	—	—	0.7
Repurchase and retirement of common stock, including excise tax	(955,646)	(0.2)	(23.2)	—	—	—	(23.4)
Dividends declared (\$0.1875 per share)	—	—	—	(13.0)	—	—	(13.0)
Directors' fees	1,773	—	0.1	—	—	—	0.1
November 30, 2024	68,434,419	\$ 13.7	\$ 680.3	\$ 745.1	\$ (128.3)	\$ —	\$ 1,310.8
Net (loss)	—	—	—	(12.7)	—	—	(12.7)
Other comprehensive income, net of tax	—	—	—	—	(21.2)	—	(21.2)
Stock-based compensation expense	—	—	6.1	—	—	—	6.1
Exercise of stock options	2,735	—	0.1	—	—	—	0.1
Restricted and performance stock units released	508	—	0.7	—	—	—	0.7
Employee stock purchase plan issuances	39,288	—	0.7	—	—	—	0.7
Repurchase and retirement of common stock	(785,650)	(0.2)	(17.9)	—	—	—	(18.1)
Directors' fees	46,614	—	1.0	—	—	—	1.0
Dividends declared (\$0.1875 per share)	—	—	—	(13.0)	—	—	(13.0)
Other	—	—	(0.5)	0.2	—	—	(0.3)
March 1, 2025	67,737,914	\$ 13.5	\$ 670.5	\$ 719.6	\$ (149.5)	\$ —	\$ 1,254.1

Nine Months Ended March 2, 2024

(Dollars in millions, except share data)

(Unaudited)	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Deferred Compensation Plan	MillerKnoll, Inc. Stockholders' Equity
	Shares	Amount					
June 3, 2023	75,698,670	\$ 15.1	\$ 836.5	\$ 676.1	\$ (95.1)	\$ —	\$ 1,432.6
Net earnings	—	—	—	16.7	—	—	16.7
Other comprehensive loss, net of tax	—	—	—	—	11.6	—	11.6
Stock-based compensation expense	(983)	—	6.4	—	—	—	6.4
Restricted and performance stock units released	332,566	0.1	0.1	—	—	—	0.2
Employee stock purchase plan issuances	45,107	—	0.9	—	—	—	0.9
Repurchase and retirement of common stock	(1,670,135)	(0.3)	(31.7)	—	—	—	(32.0)
Dividends declared (\$0.1875 per share)	—	—	—	(14.1)	—	—	(14.1)
September 2, 2023	74,405,225	\$ 14.9	\$ 812.2	\$ 678.7	\$ (83.5)	\$ —	\$ 1,422.3
Net earnings	—	—	—	33.5	—	—	33.5
Other comprehensive income, net of tax	—	—	—	—	(0.6)	—	(0.6)
Stock-base compensation expense	—	—	5.3	—	—	—	5.3
Exercise of stock options	19,429	—	0.4	—	—	—	0.4
Restricted and performance stock units released	11,887	—	1.3	—	—	—	1.3
Employee stock purchase plan issuances	31,669	—	—	—	—	—	—
Repurchase and retirement of common stock	(1,390,551)	(0.3)	(27.7)	—	—	—	(28.0)
Dividends declared (\$0.1875 per share)	—	—	—	(13.7)	—	—	(13.7)
Other	—	—	—	0.1	—	—	0.1
December 2, 2023	73,077,659	\$ 14.6	\$ 791.5	\$ 698.6	\$ (84.1)	\$ —	\$ 1,420.6
Net earnings	—	—	—	22.2	—	—	22.2
Other comprehensive income, net of tax	—	—	—	—	(4.5)	—	(4.5)
Stock-based compensation expense	—	—	5.4	—	—	—	5.4
Exercise of stock options	18,659	—	0.4	—	—	—	0.4
Restricted and performance stock units released	112,794	—	0.7	—	—	—	0.7
Employee stock purchase plan issuances	29,225	—	—	—	—	—	—
Repurchase and retirement of common stock	(1,533,430)	(0.3)	(40.7)	—	—	—	(41.0)
Deferred compensation plan	—	—	—	—	—	—	—
Directors Fees	31,379	—	0.8	—	—	—	0.8
Dividends declared (\$0.1875 per share)	—	—	—	(13.8)	—	—	(13.8)
Other	—	—	—	0.1	—	—	0.1
March 2, 2024	71,736,286	\$ 14.3	\$ 758.1	\$ 707.1	\$ (88.6)	\$ —	\$ 1,390.9

See accompanying notes to Condensed Consolidated Financial Statements.

# Notes to Condensed Consolidated Financial Statements

(Dollars in millions, except share data)

(unaudited)

## 1. Description of Business

MillerKnoll, Inc. (the "Company") researches, designs, manufactures, sells, and distributes interior furnishings for use in various environments including residential, office, healthcare, and educational settings and provides related services that support organizations and individuals all over the world. The Company's products are sold primarily through the following channels: independent contract office furniture dealers, direct customer sales, owned and independent retailers, and the Company's eCommerce platforms.

MillerKnoll is a collective of dynamic brands that comes together to design the world we live in. A global leader in design, MillerKnoll includes Herman Miller® and Knoll®, as well as Colebrook Bosson Saunders®, DatesWeiser®, Design Within Reach®, Edelman®, Geiger®, HAY®, Holly Hunt®, KnollTextiles®, Maharam®, Muuto®, NaughtOne®, and Spinneybeck®|FilzFelt®. MillerKnoll represents over 100 years of design research and exploration in service of humanity. MillerKnoll generates insights, pioneers innovations, and champions ideas that empower our brands and our people to realize their ambitions. The Company is united by a belief in design as a tool to create positive impact and shape a more sustainable, caring, and beautiful future for all people and the planet.

### Basis of Presentation

The Condensed Consolidated Financial Statements have been prepared by MillerKnoll, Inc. in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. Management believes the disclosures made in this document are adequate with respect to interim reporting requirements. Unless otherwise noted or indicated by the context, all references to "MillerKnoll," "we," "our," "Company" and similar references are to MillerKnoll, Inc., its predecessors, and controlled subsidiaries.

The accompanying unaudited Condensed Consolidated Financial Statements, taken as a whole, contain all adjustments that are of a normal recurring nature necessary to present fairly the financial position of the Company as of March 1, 2025. Operating results for the three and nine months ended March 1, 2025, are not necessarily indicative of the results that may be expected for the year ending May 31, 2025 ("fiscal 2025"). These Condensed Consolidated Financial Statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended June 1, 2024 ("fiscal 2024"). All intercompany transactions have been eliminated in the Condensed Consolidated Financial Statements. The financial statements of equity method investments are not consolidated.

The Company's fiscal year is the 52 or 53 week period ending on the Saturday closest to May 31. The fiscal year ending May 31, 2025 ("fiscal 2025") and the fiscal year ended June 1, 2024 ("fiscal 2024") both contain 52 weeks.

### Segment Reorganization

Effective as of March 1, 2025, the last day of the third quarter of fiscal 2025, the Company implemented an organizational change that resulted in a change in the reportable segments. The Company has recast historical results to reflect this change.

- The activities related to the Maharam, Spinneybeck|FilzFelt, Knoll Textiles, and Edelman brands, which were previously reported within the International Contract & Specialty segment, have been moved to the North America Contract segment.
- The activities related to the Holly Hunt brand, which were previously reported within the International Contract & Specialty segment, have been moved to the Global Retail segment.
- The activities related to Latin America Contract, which were previously reported within the Americas Contract segment, have been moved to the International Contract segment.

Below is a description of each reportable segment.

The North America Contract segment includes the operations associated with the design, sourcing, manufacture and sale of furniture products directly or indirectly through an independent dealership network for office, healthcare, and educational environments throughout the United States and Canada as well as the global operations of the Spinneybeck|FilzFelt, Maharam, Edelman, and Knoll Textile brands.

The International Contract segment includes the operations associated with the design, sourcing, manufacture and sale of furniture products, indirectly or directly through an independent dealership network in Europe, the Middle East, Africa, Asia-Pacific, and Latin America.

The Global Retail segment includes global operations associated with the sale of modern design furnishings and accessories to third party retailers, as well as direct to consumer sales through eCommerce, direct-mail catalogs, and physical retail stores, along with the global operations of the Holly Hunt brand.

### Cash and Cash Equivalents

Certain of the Company's subsidiaries participate in a notional cash pooling arrangement to manage global liquidity requirements. As part of a master netting arrangement, the participants combine their cash balances in pooling accounts at the same financial institution with the ability to offset bank overdrafts of one participant against positive cash account balances held by another participant. Under the terms of the master netting arrangement, the financial institution has the right, ability, and intent to offset a positive balance in one account against an overdrawn amount in another account. Amounts in each of the accounts are unencumbered and unrestricted with respect to use. As such, the net cash balance related to this pooling arrangement is included in Cash and cash equivalents in the accompanying Consolidated Balance Sheets.

The Company's net cash pool position consisted of the following:

<i>(In millions)</i>	March 1, 2025	June 1, 2024
Gross cash position	\$ 110.9	\$ 26.6
Less: cash borrowings	(110.2)	(23.0)
Net cash position	<u>\$ 0.7</u>	<u>\$ 3.6</u>

## 2. Recently Issued Accounting Standards

The Company evaluates all Accounting Standards Updates ("ASUs") issued by the Financial Accounting Standards Board ("FASB") for consideration of their applicability to our consolidated financial statements.

### Recently Issued Accounting Standards Not Yet Adopted

ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures. In November 2023, the FASB issued this ASU to update reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses and information used to assess segment performance. The ASU becomes effective for the Company beginning with its annual period ending May 31, 2025, and interim periods beginning with the first quarter of fiscal 2026. The Company expects the adoption of this guidance will modify our disclosures, but we do not expect it to have a material effect on our financial position, results of operations, or cash flows.

ASU 2023-09, Income Taxes (Topic 740): Improvements to Tax Disclosures. In December 2023, the FASB issued this ASU which expands disclosures in an entity's income tax rate reconciliation table and regarding cash taxes paid both in the U.S. and foreign jurisdictions. The update will be effective for annual periods beginning after December 15, 2024. The Company expects the adoption of this guidance will modify our disclosures, but we do not expect it to have a material effect on our financial position, results of operations, or cash flows.

ASU 2024-03, Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses. In November 2024, the FASB issued this ASU which requires disclosure on an annual and interim basis, in the notes to the financial statements, of disaggregated information about specific categories underlying certain income statement expense line items. In January 2025, the FASB additionally issued ASU 2025-01, which clarified the effective date of ASU 2024-03 for entities that do not have a calendar year-end. The update will be effective in annual reporting periods beginning after December 15, 2026, and interim periods within annual reporting periods beginning after December 15, 2027, with early adoption permitted. The Company is currently reviewing the provisions of the amendments in this update and evaluating their impact on the Company's consolidated financial statements.

We have assessed all other ASUs issued but not yet adopted and concluded that those not disclosed are not relevant to the Company or are not expected to have a material impact.

### 3. Revenue from Contracts with Customers

#### Disaggregated Revenue

Revenue disaggregated by contract type is provided in the table below:

<i>(In millions)</i>	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
Net Sales:				
Single performance obligation				
Product revenue	\$ 812.7	\$ 809.9	\$ 2,506.0	\$ 2,526.7
Multiple performance obligations				
Product revenue	59.3	58.3	191.8	201.9
Service revenue	0.7	1.4	2.9	3.4
Other	3.5	2.7	7.4	7.5
Total	<u>\$ 876.2</u>	<u>\$ 872.3</u>	<u>\$ 2,708.1</u>	<u>\$ 2,739.5</u>

The Company internally reports and evaluates products based on the categories Workplace, Performance Seating, Lifestyle, and Other. A description of these categories is included below.

The Workplace category includes products centered on creating highly functional and productive settings for both groups and individuals. This category focuses on the development of products, beyond seating, that define boundaries, support work, and enable productivity.

The Performance Seating category includes products centered on seating ergonomics, productivity, and function across an evolving and diverse range of settings. This category focuses on the development of ergonomic seating solutions for specific use cases requiring more than basic utility.

The Lifestyle category includes products focused on bringing spaces to life through beautiful yet functional products. This category focuses on the development of products that support a way of living, in thoughtful yet elevated ways. The products in this category help create emotive and visually appealing spaces via a portfolio that offers diversity in aesthetics, price, and performance.

The Other category primarily consists of textiles, uncategorized product sales, and service sales.

Revenue disaggregated by product type and reportable segment is provided in the table below:

<i>(In millions)</i>	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
<b>North America Contract:</b>				
Workplace	\$ 285.0	\$ 275.9	\$ 888.0	\$ 900.4
Performance Seating	87.4	86.5	277.4	275.3
Lifestyle	50.1	52.3	166.9	163.6
Other	45.7	47.0	136.8	141.9
<b>Total North America Contract</b>	<b>\$ 468.2</b>	<b>\$ 461.7</b>	<b>\$ 1,469.1</b>	<b>\$ 1,481.2</b>
<b>International Contract</b>				
Workplace	\$ 35.4	\$ 40.7	\$ 121.4	\$ 126.9
Performance Seating	63.4	65.6	211.7	200.8
Lifestyle	35.5	40.9	118.7	125.8
Other	11.2	5.9	22.5	18.4
<b>Total International Contract</b>	<b>\$ 145.5</b>	<b>\$ 153.1</b>	<b>\$ 474.3</b>	<b>\$ 471.9</b>
<b>Global Retail:</b>				
Workplace	\$ 2.5	\$ 3.3	\$ 7.2	\$ 10.8
Performance Seating	57.0	50.4	154.0	148.1
Lifestyle	201.5	203.5	601.4	626.6
Other	1.5	0.3	2.1	0.9
<b>Total Global Retail</b>	<b>\$ 262.5</b>	<b>\$ 257.5</b>	<b>\$ 764.7</b>	<b>\$ 786.4</b>
<b>Total</b>	<b>\$ 876.2</b>	<b>\$ 872.3</b>	<b>\$ 2,708.1</b>	<b>\$ 2,739.5</b>

Refer to Note 14 of the Condensed Consolidated Financial Statements for further information related to our reportable segments.

#### **Contract Balances**

Customers may make payments before the satisfaction of the Company's performance obligation and recognition of revenue. These payments represent contract liabilities and are included within the caption "Customer deposits" in the Condensed Consolidated Balance Sheets. During the three and nine months ended March 1, 2025, the Company recognized Net sales of \$3.9 million and \$85.5 million, respectively, related to customer deposits that were included in the balance sheet as of June 1, 2024. During the three and nine months ended March 2, 2024, the Company recognized Net sales of \$4.0 million and \$75.9 million respectively, related to customer deposits that were included in the balance sheet as of June 3, 2023.

## **4. Inventories**

<i>(In millions)</i>	March 1, 2025	June 1, 2024
Finished goods and work in process	\$ 314.6	\$ 314.3
Raw materials	110.9	114.3
<b>Total</b>	<b>\$ 425.5</b>	<b>\$ 428.6</b>

Inventories are valued primarily using the first-in first-out method.

## 5. Goodwill and Indefinite-Lived Intangibles

Changes in the carrying amount of Goodwill, by reportable segment, were as follows:

<i>(In millions)</i>	North America Contract <sup>(1)</sup>	International Contract	Global Retail <sup>(2)</sup>	Total
Balance at June 1, 2024	\$ 584.3	\$ 154.0	\$ 488.0	\$ 1,226.3
Impairment charges	—	—	(92.3)	(92.3)
Foreign currency translation adjustments	(5.7)	(2.8)	(7.0)	(15.5)
Balance at March 1, 2025	<u>\$ 578.6</u>	<u>\$ 151.2</u>	<u>\$ 388.7</u>	<u>\$ 1,118.5</u>

(1) North America Contract segment had accumulated goodwill impairments of \$36.7 million as of March 1, 2025, and June 1, 2024.

(2) Global Retail segment had accumulated goodwill impairments of \$181.1 million and \$88.8 million as of March 1, 2025, and June 1, 2024 respectively.

Other indefinite-lived assets included in the Consolidated Balance Sheets consist of the following:

<i>(In millions)</i>	Indefinite-lived Intangible Assets
June 1, 2024	\$ 465.5
Impairment charges	(37.7)
Foreign currency translation adjustments	(5.2)
March 1, 2025	<u>\$ 422.6</u>

### Goodwill

Goodwill is tested for impairment at the reporting unit level annually, or more frequently when events or changes in circumstances indicate that the fair value of a reporting unit has more likely than not declined below its carrying value. When testing goodwill for impairment, the Company may first assess qualitative factors. If an initial qualitative assessment identifies that it is more likely than not that the carrying value of a reporting unit exceeds its estimated fair value, additional quantitative testing is performed. The Company may also elect to bypass the qualitative testing and proceed directly to the quantitative testing. If the quantitative testing indicates that goodwill is impaired, the carrying value of goodwill is written down to fair value.

During the third quarter of fiscal year 2025, the Company performed an assessment to determine whether there were indicators of a triggering event which could indicate the carrying amount of the reporting units may not be supported by the fair value. Although our annual impairment test is performed during the fourth quarter, we perform this qualitative assessment each interim reporting period. Through this assessment management identified an impairment triggering event associated with lower-than-expected operating results. This suggested that the fair value of one or more of our reporting units may have fallen below their carrying amount. Accordingly, we performed a quantitative valuation of each reporting unit during the quarter.

The Company used the discounted cash flow method under a weighting of the income and market approach to estimate the fair value of our reporting units. These approaches are based on a discounted cash flow analysis and observable comparable company information that use several inputs, including:

- actual and forecasted revenue growth rates and operating margins,
- discount rates based on the reporting unit's weighted average cost of capital, and
- revenue and EBITDA of comparable companies.

The Company selected the assumptions used in the financial forecasts using historical data, supplemented by current and anticipated market conditions, management's long-term strategic plans, and guideline companies.

As a result of the third quarter fiscal year 2025 goodwill impairment test, the Company recognized a total non-cash impairment charge of \$30.1 million and \$62.2 million in its Global Retail and Holly Hunt reporting units, respectively. The goodwill impairment charges were primarily caused by reduced sales and profitability projections as well as an increase in the discount rate. After these impairment charges and before the changes in reporting units resulting from our segment re-organization, the Global Retail and Holly Hunt reporting units had remaining goodwill of \$357.0 million and \$33.0 million, respectively.

Additionally, the quantitative assessment in the third quarter of fiscal year 2025 resulted in the fair values of the Americas Contract, International Contract and Coverings reporting units exceeding their respective carrying values (the "cushion") by 32%, 63% and 10%, respectively.

Generally, changes in estimates of expected future cash flows would have a similar effect on the estimated fair value of the reporting unit. For example, a 1.0% decrease in estimated annual future cash flows would decrease the estimated fair value of the reporting unit by approximately 1.0%. The estimated long-term growth rate can have a significant impact on the estimated future cash flows, and therefore, the fair value of each reporting unit. Of the other key assumptions that impact the estimated fair values, most reporting units have the greatest sensitivity to changes in the estimated discount rate. In completing the goodwill impairment test, the respective fair values were estimated using discount rates ranging from 12.0% to 15.0% and long-term growth rates ranging from 2.5% to 3.0%.

The Company evaluated the sensitivity of changes in projected growth rates, discount rates and long-term growth rates for the reporting units with goodwill remaining as of March 1, 2025.

- A decrease in the forecasted sales by 500 basis points in all years or an increase in the discount rate of 100 basis points, leaving all other assumptions static, would not result in impairment for the Americas Contract, International Contract or Coverings reporting units.
- A decrease in the operating margin of 100 basis points in all years, leaving all other assumptions static, would not result in impairment for the Americas Contract or International Contract reporting units. For the Coverings reporting unit it would result in impairment of \$3.0 million.
- A reduction in the projected sales growth rate, decline in operating margins, an increase in the discount rate or a decline in the long-term sales growth rate for the Holly Hunt or Global Retail reporting units may result in the need to record an additional impairment charge.

Additionally, in the third quarter of fiscal year 2025 the Company implemented an organizational change that resulted in a change in the reportable segments and reporting units. As a result, the Company performed the required impairment assessments directly before and immediately after the change in reporting units. As a result of this change, \$26.1 million of goodwill was reassigned from the Americas Contract reporting unit to the International Contract reporting unit, based on the relative fair value approach. Additionally, the \$33.0 million of remaining goodwill for the Holly Hunt reporting unit was moved to the Global Retail reporting unit. Subsequent to this change the Company has four reporting units, North America Contract, International Contract, Global Retail and Coverings.

#### Indefinite-Lived Intangibles

The Company evaluates indefinite-lived trade name intangible assets for impairment annually. The Company also tests for impairment if events and circumstances indicate that it is more likely than not that the fair value of an indefinite-lived intangible asset is below its carrying amount. An impairment charge is recorded if the carrying amount of an indefinite-lived intangible asset exceeds the estimated fair value on the measurement date. During the third quarter of fiscal year 2025, in conjunction with the goodwill impairment triggering event discussed above, the Company assessed its indefinite-lived trade names for indicators of impairment. As a result, the Company recognized \$37.7 million in non-cash impairment charges related to the Knoll and Muuto trade names.

The Company performed quantitative assessments during the third quarter of fiscal year 2025 in testing the indefinite-lived intangible assets which showed indicators that impairment was more likely than not. In performing this assessment, we estimate the fair value of these intangible assets using the relief-from-royalty method which requires assumptions related to:

- actual and forecasted revenue growth rates,
- assumed royalty rates that could be payable if we did not own the trademark, and
- a market participant discount rate based on a weighted-average cost of capital.

In completing the third quarter fiscal year 2025 assessment of indefinite-lived trade name impairment, the respective fair values were estimated using discount rates ranging from 12.75% to 17.25%, royalty rates ranging from 1.00% to 3.00%, and long-term growth rates ranging from 2.50% to 3.00%. The Company's estimates of the fair value of its indefinite-lived intangible assets are sensitive to changes in the key assumptions above as well as projected financial performance. If the estimated cash flows related to the Company's indefinite-lived intangibles were to decline in future periods, the Company may need to record additional impairment charges.

## 6. Employee Benefit Plans

One of the Company's wholly owned foreign subsidiaries has a defined-benefit pension plan based upon an average final pay benefit calculation. The measurement date for this plan is the last day of the fiscal year and the plan is frozen to new participants.

Prior to the end of the second quarter of fiscal 2025 the Knoll subsidiary had one domestic defined-benefit pension plan covering eligible U.S. nonunion employees. The measurement date for this plan is the last day of the fiscal year and the plan is frozen to new participants. During the fourth quarter of the year ended June 1, 2024, the Company began the process of terminating the defined-benefit pension plan held by the Knoll subsidiary. In the second quarter of fiscal 2025, the Company completed the termination of the the defined-benefit pension plan held by the Knoll subsidiary, which was fully funded as of November 30, 2024. During the second quarter of fiscal 2025, the Company settled its obligations under the plan by providing lump-sum payments of \$39.9 million to eligible participants who elected to receive them and entering into an annuity purchase contract for the remaining liability of \$84.7 million. The Company recognized a pension plan termination gain of \$1.5 million during the nine months ended March 1, 2025, which represents the acceleration of unamortized net actuarial losses previously included within accumulated other comprehensive income. The gain was recorded in Other (income) expense, net within our Condensed Consolidated Statements of Comprehensive Income.

The following table summarizes the components of net periodic benefit cost for the Company's defined benefit pension plans:

<i>(In millions)</i>	Pension Benefits			
	Three Months Ended March 1, 2025		Three Months Ended March 2, 2024	
	Domestic	International	Domestic	International
Interest cost	\$ —	\$ 1.0	\$ 1.5	\$ 1.0
Expected return on plan assets <sup>(1)</sup>	—	(1.3)	(2.3)	(1.2)
Expected administrative expenses	—	—	0.2	—
Net amortization loss	—	0.2	—	—
Net periodic benefit (income) cost	\$ —	\$ (0.1)	\$ (0.6)	\$ (0.2)
	Nine Months Ended March 1, 2025		Nine Months Ended March 2, 2024	
	Domestic	International	Domestic	International
Service cost	\$ 0.9	\$ —	\$ —	\$ —
Interest cost	2.7	3.1	4.5	3.0
Expected return on plan assets <sup>(1)</sup>	(2.0)	(4.1)	(6.9)	(3.7)
Expected administrative expenses	—	—	0.6	—
Net amortization loss	—	0.5	—	—
Pension plan termination gain	(1.5)	—	—	—
Net periodic benefit cost (income)	\$ 0.1	\$ (0.5)	\$ (1.8)	\$ (0.7)

(1) The weighted-average expected long-term rate of return on plan assets is 4.8%.

All of the amounts in the tables above for pension benefit cost (income), other than Service cost, were included in Other (income) expense, net within our Condensed Consolidated Statements of Comprehensive Income.

## 7. Earnings Per Share

Basic earnings per share is computed by dividing net earnings attributable to MillerKnoll, Inc. by the weighted-average number of common shares outstanding for the period. Diluted earnings per share is computed by dividing net earnings attributable to MillerKnoll, Inc. by the weighted-average number of common shares outstanding, including all potentially dilutive common shares. In periods of loss, there are no potentially dilutive common shares to add to the weighted-average number of common shares outstanding.

The table below presents a reconciliation of the numerator and denominator used in the calculation of basic and diluted earnings per share attributable to MillerKnoll, Inc.:

	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
<b>Numerator:</b>				
Numerator for both basic and diluted EPS, Net (loss) earnings attributable to MillerKnoll, Inc. - in millions	\$ (12.7)	\$ 22.2	\$ 20.2	\$ 72.4
<b>Denominator:</b>				
Weighted-average common shares outstanding - basic	68,353,906	72,720,734	69,269,956	73,952,015
Potentially dilutive shares resulting from stock plans	—	1,426,092	911,323	664,376
Weighted-average common shares outstanding - diluted	68,353,906	74,146,826	70,181,279	74,616,391
Earnings per share attributable to MillerKnoll, Inc. - basic	\$ (0.19)	\$ 0.31	\$ 0.29	\$ 0.98
Earnings per share attributable to MillerKnoll, Inc. - diluted	\$ (0.19)	\$ 0.30	\$ 0.29	\$ 0.97
Antidilutive equity awards not included in weighted-average common shares - diluted	2,821,894	918,423	1,222,986	3,867,589

## 8. Stock-Based Compensation

The following table summarizes the stock-based compensation expense and related income tax effect for the three and nine months ended:

(In millions)	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
Stock-based compensation expense	\$ 6.1	\$ 5.4	\$ 24.0	\$ 17.1
Related income tax effect	\$ 1.5	\$ 1.3	\$ 5.9	\$ 4.1

Certain Company equity-based compensation awards contain provisions that allow for continued vesting into retirement. Stock-based awards are considered fully vested for expense attribution purposes when the employee's retention of the award is no longer contingent on providing subsequent service.

## 9. Income Taxes

The Company's process for determining the provision for income taxes for the three and nine months ended March 1, 2025, involved using an estimated annual effective tax rate which was based on expected annual income and statutory tax rates across the various jurisdictions in which it operates. The effective tax rates were 88.3% and 16.0%, respectively, for the three month periods ended March 1, 2025, and March 2, 2024. The year over year change in the effective tax rate for the three months ended March 1, 2025, resulted primarily from the current quarter having impacts of the estimated annual effective tax rate on the pre-tax loss driven by the impairment of indefinite-lived intangible assets and the prior year quarter having no comparable impacts. For the three months ended March 1, 2025, the effective tax rate is higher than the United States federal statutory rate due to the current quarter having impacts of the estimated annual effective tax rate on the pre-tax loss driven by the impairment of indefinite-lived intangible assets. For the three months ended March 2, 2024, the effective tax rate was lower than the United States federal statutory rate due to favorable discrete impacts from return to provision true-ups related to the United States research and development tax credit.

The effective tax rates were 139.5% and 20.5%, respectively, for the nine months ended March 1, 2025, and March 2, 2024. The year over year increase in the effective rate for the nine months ended March 1, 2025, resulted primarily from the current nine months having impacts of the estimated annual effective tax rate on the pre-tax loss driven by the impairment of indefinite-lived intangible assets and the prior year quarter having no comparable impacts. For the nine months ended March 1, 2025, the effective tax rate is higher than the United States federal statutory rate due to having impacts of the estimated annual effective tax rate on the pre-tax loss driven by the impairment of indefinite-lived intangible assets. For the nine months ended March 2, 2024, the effective tax rate is slightly lower than the United States federal statutory rate due to favorable discrete impacts from return to provision true-ups related to the United States research and development tax credit.

The Company recognizes interest and penalties related to uncertain tax benefits through Income tax expense in its Condensed Consolidated Statements of Comprehensive Income. Interest and penalties recognized in the Company's Condensed Consolidated Statements of Comprehensive Income were negligible for the three and nine months ended March 1, 2025, and March 2, 2024.

The Company's recorded liability for potential interest and penalties related to uncertain tax benefits was:

<i>(In millions)</i>	March 1, 2025		June 1, 2024	
Liability for interest and penalties	\$	1.0	\$	0.8
Liability for uncertain tax positions, current	\$	1.6	\$	1.5

The Company is subject to periodic audits by domestic and foreign tax authorities. Currently, the Company is undergoing routine periodic audits in both domestic and foreign tax jurisdictions. It is reasonably possible that the amounts of unrecognized tax benefits could change in the next twelve months as a result of these audits. Tax payments related to these audits, if any, are not expected to be material to the Company's Condensed Consolidated Statements of Comprehensive Income.

For the majority of tax jurisdictions, the Company is no longer subject to state, local, or non-United States income tax examinations by tax authorities for fiscal years before 2019.

## 10. Fair Value Measurements

The Company's financial instruments consist of cash equivalents, accounts and notes receivable, deferred compensation plans, accounts payable, debt, interest rate swaps, and foreign currency exchange contracts. The Company's financial instruments, other than long-term debt, are recorded at fair value.

The carrying value and fair value of the Company's long-term debt, including current maturities, is as follows for the periods indicated:

<i>(In millions)</i>	March 1, 2025		June 1, 2024	
Carrying value	\$	1,341.8	\$	1,347.8
Fair value	\$	1,428.7	\$	1,411.6

The following describes the methods the Company uses to estimate the fair value of financial assets and liabilities recorded in net earnings, which have not significantly changed in the current period:

Cash and cash equivalents — The Company invests excess cash in short term investments in the form of money market funds, which are valued using net asset value ("NAV").

Deferred compensation plan — The Company's deferred compensation plan primarily includes various domestic and international mutual funds that are recorded at fair value using quoted prices for similar securities.

Foreign currency exchange contracts — The Company's foreign currency exchange contracts are valued using an approach based on foreign currency exchange rates obtained from active markets. The estimated fair value of forward currency exchange contracts is based on month-end spot rates as adjusted by market-based current activity. These forward contracts are not designated as hedging instruments.

The following table sets forth financial assets and liabilities measured at fair value through net income and the respective pricing levels to which the fair value measurements are classified within the fair value hierarchy as of March 1, 2025, and June 1, 2024.

(In millions)

	March 1, 2025		June 1, 2024	
	NAV	Quoted prices with other observable inputs (Level 2)	NAV	Quoted prices with other observable inputs (Level 2)
<b>Financial Assets</b>				
<b>Cash equivalents:</b>				
Money market funds	\$ 3.9	\$ —	\$ 17.5	\$ —
Foreign currency forward contracts	—	0.4	—	1.1
Deferred compensation plan	—	21.1	—	19.1
<b>Total</b>	<b>\$ 3.9</b>	<b>\$ 21.5</b>	<b>\$ 17.5</b>	<b>\$ 20.2</b>
<b>Financial Liabilities</b>				
Foreign currency forward contracts	—	0.4	—	0.4
<b>Total</b>	<b>\$ —</b>	<b>\$ 0.4</b>	<b>\$ —</b>	<b>\$ 0.4</b>

The following describes the methods the Company uses to estimate the fair value of financial assets and liabilities recorded in other comprehensive income, which have not significantly changed in the current period:

Interest rate swap agreements — The value of the Company's interest rate swap agreements are determined using a market approach based on rates obtained from active markets. The interest rate swap agreements are designated as cash flow hedging instruments.

The following table sets forth financial assets and liabilities measured at fair value through other comprehensive income and the respective pricing levels to which the fair value measurements are classified within the fair value hierarchy as of March 1, 2025, and June 1, 2024.

(In millions)

	Balance Sheet Location	March 1, 2025		June 1, 2024	
		Quoted Prices with Other Observable Inputs (Level 2)	Quoted Prices with Other Observable Inputs (Level 2)	Quoted Prices with Other Observable Inputs (Level 2)	Quoted Prices with Other Observable Inputs (Level 2)
<b>Financial Assets</b>					
Interest rate swap agreement	Other noncurrent assets	\$ 33.6	\$ 61.7	\$ 33.6	\$ 61.7
<b>Total</b>		<b>\$ 33.6</b>	<b>\$ 61.7</b>	<b>\$ 33.6</b>	<b>\$ 61.7</b>
<b>Financial Liabilities</b>					
Interest rate swap agreement	Other liabilities	\$ 1.3	\$ —	\$ 1.3	\$ —
<b>Total</b>		<b>\$ 1.3</b>	<b>\$ —</b>	<b>\$ 1.3</b>	<b>\$ —</b>

## Derivative Instruments and Hedging Activities

### Foreign Currency Forward Contracts

The Company transacts business in various foreign currencies and has established a program that primarily utilizes foreign currency forward contracts to reduce the risks associated with the effects of certain foreign currency exposures. Under this program, the Company's strategy is to have increases or decreases in our foreign currency exposures offset by gains or losses on the foreign currency forward contracts to mitigate the risks and volatility associated with foreign currency transaction gains or losses. These foreign currency exposures typically arise from net liability or asset exposures in non-functional currencies on the balance sheets of our foreign subsidiaries. These foreign currency forward contracts generally settle within 30 days and are not used for trading purposes.

These forward contracts are not designated as hedging instruments. Accordingly, we record the fair value of these contracts as of the end of the reporting period in the Consolidated Balance Sheets with changes in fair value recorded within the Consolidated Statements of Comprehensive Income. The balance sheet classification for the fair values of these forward contracts is to Other current assets for unrealized gains and to Other accrued liabilities for unrealized losses. The Consolidated Statements of Comprehensive Income classification for the fair values of these forward contracts is to Other (income) expense, net, for both realized and unrealized gains and losses.

### Interest Rate Swaps

The Company enters into interest rate swap agreements to manage its exposure to interest rate changes and its overall cost of borrowing. The Company's interest rate swap agreements exchange variable rate interest payments for fixed rate payments over the life of the agreement without the exchange of the underlying notional amounts. The notional amount of the interest rate swap agreements is used to measure interest to be paid or received. The differential paid or received on the interest rate swap agreements is recognized as an adjustment to interest expense.

The interest rate swaps were designated as cash flow hedges at inception and the facts and circumstances of the hedged relationships remain consistent with the initial quantitative effectiveness assessment in that the hedged instruments remain an effective accounting hedge as of March 1, 2025. Since a designated derivative meets hedge accounting criteria, the fair value of the hedge is recorded in the Consolidated Statements of Stockholders' Equity as a component of Accumulated other comprehensive loss, net of tax. The ineffective portion of the change in fair value of the derivatives is immediately recognized in earnings. The interest rate swap agreements are assessed for hedge effectiveness on a quarterly basis. The impact of derivative instruments on our Condensed Consolidated Statements of Cash Flows is included in Net cash provided by operating activities.

<i>(In millions)</i>	Notional Amount	Forward Start Date	Amendment Effective Date	Termination Date	Effective Fixed Interest Rate
September 2016 Interest Rate Swap	\$ 150.0	January 3, 2018	February 3, 2023	January 3, 2028	1.910 %
June 2017 Interest Rate Swap	\$ 75.0	January 3, 2018	February 3, 2023	January 3, 2028	2.348 %
January 2022 Interest Rate Swap	\$ 575.0	January 31, 2022	January 31, 2023	January 29, 2027	1.650 %
March 2023 Interest Rate Swap	\$ 150.0	March 3, 2023	none	January 3, 2029	3.950 %

The swaps above effectively converted indebtedness up to the notional amounts from a SOFR-based floating interest rate plus 0.11448% plus applicable margin to an effective fixed interest rate plus 0.11448% plus applicable margin under the terms of our Credit Agreement, as amended. Effective fixed interest rates include the rates amended effective January 31, 2023, or February 3, 2023, for the first three swaps included in the chart above.

The following table summarizes the effects of the interest rate swap agreements for the three and nine months ended:

<i>(In millions)</i>	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
(Loss) gain recognized in Other comprehensive loss (income) (effective portion)	\$ (4.4)	\$ (1.1)	\$ (22.1)	\$ (1.2)
Gain reclassified from Accumulated other comprehensive loss into earnings	\$ 5.5	\$ 7.9	\$ 20.1	\$ 23.0

There were no gains or losses recognized in earnings for hedge ineffectiveness for the three and nine month periods ended March 1, 2025, and March 2, 2024. The amount of gain expected to be reclassified from Accumulated other comprehensive income into earnings during the next twelve months is \$18.2 million, net of tax is \$13.7 million.

### Redeemable Noncontrolling Interests

Changes in the Company's redeemable noncontrolling interest in HAY for the nine months ended March 1, 2025, and March 2, 2024, are as follows:

<i>(In millions)</i>	March 1, 2025		March 2, 2024	
Beginning Balance	\$	73.9	\$	107.6
Net income attributable to redeemable noncontrolling interests		2.8		1.2
Dividend attributable to redeemable noncontrolling interests		(4.3)		(2.8)
Cumulative translation adjustments attributable to redeemable noncontrolling interests		(0.7)		—
Foreign currency translation adjustments		(3.3)		1.2
Ending Balance	\$	68.4	\$	107.2

## 11. Commitments and Contingencies

### Product Warranties

The Company provides coverage to the end-user for parts and labor on products sold under its warranty policy and for other product-related matters. The specific terms, conditions, and length of those warranties vary depending upon the product sold. The Company does not sell or otherwise issue warranties or warranty extensions as stand-alone products. Reserves have been established for various costs associated with the Company's warranty programs. General warranty reserves are based on historical claims experience and other currently available information and are periodically adjusted for business levels and other factors. The Company provides an assurance-type warranty that ensures that products will function as intended. As such, the Company's estimated warranty obligation is accounted for as a liability and is recorded within current and long-term liabilities within the Condensed Consolidated Balance Sheets.

Changes in the warranty reserve for the stated periods were as follows:

<i>(In millions)</i>	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
Accrual Balance — beginning	\$ 70.0	\$ 71.3	\$ 70.4	\$ 73.9
Accrual for warranty matters	5.8	4.9	17.5	15.0
Settlements and adjustments	(6.5)	(5.6)	(18.6)	(18.3)
Accrual Balance — ending	\$ 69.3	\$ 70.6	\$ 69.3	\$ 70.6

### Guarantees

The Company is periodically required to provide performance bonds to do business with certain customers. These arrangements are common in the industry and generally have terms ranging between one year and three years. The bonds are required to provide assurance to customers that the products and services they have purchased will be installed and/or provided properly and without damage to their facilities. The bonds are provided by various bonding agencies. However, the Company is ultimately liable for claims that may occur against them. As of March 1, 2025, the Company had a maximum financial exposure related to performance bonds totaling approximately \$8.9 million. The Company has no history of claims, nor is it aware of circumstances that would require it to pay, under any of these arrangements. The Company also believes that the resolution of any claims that might arise in the future, either individually or in the aggregate, would not materially affect the Company's Consolidated Financial Statements. Accordingly, no liability has been recorded in respect to these bonds as of either March 1, 2025, or June 1, 2024.

The Company has entered into standby letter of credit arrangements for purposes of protecting various insurance companies and lessors against default on insurance premium and lease payments. As of March 1, 2025, the Company had a maximum financial exposure from these standby letters of credit totaling approximately \$12.6 million, all of which is considered usage against the Company's revolving line of credit. The Company has no history of claims, nor is it aware of circumstances that would require it to perform under any of these arrangements and believes that the resolution of any claims that might arise in the future, either individually or in the aggregate, would not materially affect the Company's Consolidated Financial Statements. Accordingly, no liability has been recorded with respect to these arrangements as of March 1, 2025, or June 1, 2024.

### Contingencies

The Company is also involved in legal proceedings and litigation arising in the ordinary course of business. In the opinion of management, the outcome of such proceedings and litigation currently pending will not have a material adverse effect, if any, on the Company's Consolidated Financial Statements.

## 12. Short-Term Borrowings and Long-Term Debt

Short-term borrowings and long-term debt as of March 1, 2025, and June 1, 2024, consisted of the following:

(In millions)	March 1, 2025	June 1, 2024
Syndicated revolving line of credit, due July 2026	\$ 414.0	\$ 390.0
Term Loan A, 6.1883%, due July 2026	320.0	345.0
Term Loan B, 6.4383%, due July 2028	604.7	609.4
Supplier financing program	1.9	2.0
Finance lease liability	1.2	1.4
Total debt	\$ 1,341.8	\$ 1,347.8
Less: Unamortized discount and issuance costs	(10.1)	(12.6)
Less: Current debt	(48.4)	(43.5)
Long-term debt	\$ 1,283.3	\$ 1,291.7

In connection with the acquisition of Knoll, in July 2021, the Company entered into a credit agreement that provided for a syndicated revolving line of credit and two term loans. The revolving line of credit provides the Company with up to \$725 million in revolving variable rate interest borrowing capacity that matures in July 2026, replacing the previous \$500 million syndicated revolving line of credit. The term loans consist of a five-year senior secured term loan "A" facility with an aggregate principal amount of \$400 million and a seven-year senior secured term loan "B" facility with an aggregate principal amount of \$625 million, the proceeds of which were used to finance a portion of the cash consideration for the acquisition of Knoll, and to pay fees, costs, and expenses related thereto. In January 2023, the Company entered into an Amendment to the credit agreement which transitioned the benchmark rate from LIBOR to the Secured Overnight Financing Rate ("SOFR") for U.S. dollar borrowings. SOFR is the recommended risk-free reference rate of the Federal Reserve Board and Alternative Reference Rates Committee, as defined within the credit agreement. The indebtedness incurred under the revolving line of credit and term loans is secured by substantially all of the Company's tangible and intangible assets, including, without limitation, the Company's intellectual property. The Company's direct and indirect wholly-owned domestic subsidiaries have also guaranteed the obligations of the Company and the foreign borrowers under the revolving line of credit and term loans and pledged substantially all of their tangible and intangible assets as security for their obligations under such guarantee.

During the nine months ended March 1, 2025, the Company made total principal payments on term loans "A" and "B" in the amounts of \$25.0 million and \$4.7 million, respectively. During the nine months ended March 2, 2024, the Company made total principal payments on term loans "A" and "B" in the amounts of \$17.5 million and \$4.7 million, respectively.

Available borrowings under the syndicated revolving line of credit were as follows for the periods indicated:

(In millions)	March 1, 2025	June 1, 2024
Syndicated revolving line of credit borrowing capacity	\$ 725.0	\$ 725.0
Less: Borrowings under the syndicated revolving line of credit	414.0	390.0
Less: Outstanding letters of credit	12.6	12.7
Available borrowings under the syndicated revolving line of credit	\$ 298.4	\$ 322.3

## Supplier Financing Program

The Company has an agreement with a third-party financial institution that allows certain participating suppliers the ability to finance payment obligations of the Company. Under this program, participating suppliers may finance payment obligations of the Company, prior to their scheduled due dates, at a discounted price to the third-party financial institution.

The Company has lengthened the payment terms for certain suppliers that have chosen to participate in the program. As a result, certain amounts due to suppliers have payment terms that are longer than standard industry practice and as such, these amounts have been excluded from "Accounts payable" in the Condensed Consolidated Balance Sheets as the amounts have been accounted for by the Company as current debt, within "Short-term borrowings and current portion of long-term debt." As of March 1, 2025, and June 1, 2024, the liability related to the supplier financing program was \$1.9 million and \$2.0 million, respectively.

## 13. Accumulated Other Comprehensive Loss

The following table provides an analysis of the changes in accumulated other comprehensive loss for the nine months ended March 1, 2025, and March 2, 2024:

<i>(In millions)</i>	Cumulative Translation Adjustments	Pension and Other Post-retirement Benefit Plans	Interest Rate Swap Agreement	Accumulated Other Comprehensive Loss
Balance at June 1, 2024	\$ (105.7)	\$ (33.3)	\$ 46.3	\$ (92.7)
Other comprehensive (loss) income, net of tax before reclassifications	(37.6)	—	(42.2)	(79.8)
Reclassification from accumulated other comprehensive loss - Other, net	—	3.9	20.1	24.0
Tax benefit	—	(1.0)	—	(1.0)
Net reclassifications	—	2.9	20.1	23.0
Net current period other comprehensive (loss) income	(37.6)	2.9	(22.1)	(56.8)
Balance at March 1, 2025	\$ (143.3)	\$ (30.4)	\$ 24.2	\$ (149.5)
Balance at June 3, 2023	\$ (114.0)	\$ (23.8)	\$ 42.7	\$ (95.1)
Other comprehensive income (loss), net of tax before reclassifications	7.9	—	(24.2)	(16.3)
Reclassification from accumulated other comprehensive loss - Other, net	—	(0.2)	23.0	22.8
Tax benefit	—	—	—	—
Net reclassifications	—	(0.2)	23.0	22.8
Net current period other comprehensive income (loss)	7.9	(0.2)	(1.2)	6.5
Balance at March 2, 2024	\$ (106.1)	\$ (24.0)	\$ 41.5	\$ (88.6)

## 14. Operating Segments

Effective on March 1, 2025, the last day of the third quarter of fiscal year 2025 the Company implemented an organizational change that resulted in a change in reportable segments. The Company has restated historical results to reflect this change. As more fully described in Note 1 of the Condensed Consolidated Financial Statements, under our new reportable segments, there are three reportable segments consisting of North America Contract, International Contract and Global Retail.

The North America Contract segment includes the operations associated with the design, sourcing, manufacture and sale of furniture products directly or indirectly through an independent dealership network for office, healthcare, and educational environments throughout the United States and Canada as well as the global operations of the Spinneybeck|FilzFelt, Maharam, Edelman, and Knoll Textile brands.

The International Contract segment includes the operations associated with the design, sourcing, manufacture and sale of furniture products, indirectly or directly through an independent dealership network in Europe, the Middle East, Africa, Asia-Pacific and Latin America.

The Global Retail segment includes global operations associated with the sale of modern design furnishings and accessories to third party retailers, as well as direct to consumer sales through eCommerce, direct-mail catalogs, and physical retail stores, along with the global operations of the Holly Hunt brand.

The Company also reports a “Corporate” category consisting primarily of unallocated expenses related to general corporate functions, including, but not limited to, certain legal, executive, corporate finance, information technology, administrative and acquisition-related costs. Management regularly reviews corporate costs and believes disclosing such information provides more visibility and transparency regarding how the chief operating decision maker reviews results of the Company. The accounting policies of the operating segments are the same as those of the Company.

The following is a summary of certain key financial measures for the respective periods indicated:

<i>(In millions)</i>	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
<b>Net Sales:</b>				
North America Contract	\$ 468.2	\$ 461.7	\$ 1,469.1	\$ 1,481.2
International Contract	145.5	153.1	474.3	471.9
Global Retail	262.5	257.5	764.7	786.4
<b>Total</b>	<b>\$ 876.2</b>	<b>\$ 872.3</b>	<b>\$ 2,708.1</b>	<b>\$ 2,739.5</b>
<b>Operating Earnings (Loss):</b>				
North America Contract	\$ 17.0	\$ 25.5	\$ 82.6	\$ 106.5
International Contract	9.9	17.5	41.6	42.7
Global Retail	(94.4)	12.1	(80.8)	34.5
<b>Total reportable segments</b>	<b>\$ (67.5)</b>	<b>\$ 55.1</b>	<b>\$ 43.4</b>	<b>\$ 183.7</b>
Corporate	(14.7)	(12.3)	(47.9)	(40.2)
<b>Total</b>	<b>\$ (82.2)</b>	<b>\$ 42.8</b>	<b>\$ (4.5)</b>	<b>\$ 143.5</b>

Many of the Company's assets, including manufacturing, office and showroom facilities, support multiple segments. For that reason, it is impractical to disclose asset information on a segment basis.

## 15. Restructuring and Integration Expense

As part of restructuring and integration activities the Company has incurred expenses that qualify as exit and disposal costs under U.S. GAAP. These include severance and employee benefit costs as well as other direct separation benefit costs, right of use asset impairment charges, fixed asset impairment charges, and accelerated depreciation of fixed assets. Severance and employee benefit costs primarily relate to cash severance, as well as non-cash severance, including accelerated equity award compensation expense. The Company also incurred expenses that are an integral component of, and directly attributable to, our restructuring and integration activities, which do not qualify as exit and disposal costs under U.S. GAAP. These include integration implementation costs that relate primarily to professional fees and non-cash losses incurred on debt extinguishment.

The expense associated with integration initiatives are included in Selling, general and administrative and the expenses associated with restructuring activities are included in Restructuring expense in the Condensed Consolidated Statements of Comprehensive Income.

**Knoll Integration:**

Following the Knoll acquisition, the Company announced a multi-year program (the "Knoll Integration") designed to reduce costs and integrate and optimize operations of the combined organization. To date, the Company has recorded a total of \$144.4 million in pre-tax integration expense related to this plan. No future costs related to this plan are expected. The integration expenses incurred by the Company included expenses within the following categories:

- Severance and employee benefit costs associated with plans to integrate our operating structure, resulting in workforce reductions. These costs primarily include: severance and employee benefits (cash severance, non-cash severance, including accelerated stock-compensation award expense and other termination benefits).
- Exit and disposal activities include those incurred as a direct result of integration activities, primarily including the reorganization and consolidation of facilities as well as asset impairment charges.
- Other integration costs include professional fees and other incremental third-party expenses, including a loss on extinguishment of debt associated with financing of the Knoll acquisition.

For the three months ended March 1, 2025, there were no costs incurred related to the Knoll Integration.

For the three months ended March 2, 2024, we incurred \$7.6 million of costs related to the Knoll Integration which was comprised of \$6.6 million of exit and disposal costs related to the consolidation of facilities and \$1.0 million of other integration costs.

For the nine months ended March 1, 2025, we incurred \$28.3 million of costs related to the Knoll Integration which was comprised of \$25.8 million of exit and disposal costs related to the consolidation of facilities and \$2.5 million of other integration costs.

For the nine months ended March 2, 2024, we incurred \$18.4 million of costs related to the Knoll Integration which was comprised of \$15.3 million of exit and disposal costs related to the consolidation of facilities and \$3.1 million of other integration costs.

The following table provides an analysis of the changes in liability balance for Knoll Integration costs that qualify as exit and disposal costs under U.S. GAAP (i.e., severance and employee benefit costs and exit and disposal activities) for the nine months ended March 1, 2025:

<i>(In millions)</i>	Severance and Employee Benefit	Exit and Disposal Activities	Total
June 1, 2024	\$ —	\$ 0.7	\$ 0.7
Integration Costs	—	25.8	25.8
Amounts Paid	—	(7.1)	(7.1)
Non-cash costs	—	(19.0)	(19.0)
March 1, 2025	<u>\$ —</u>	<u>\$ 0.4</u>	<u>\$ 0.4</u>

The Company expects that the remaining liability for the Knoll Integration as of March 1, 2025, will be paid in the balance of fiscal year 2025.

The following is a summary of integration expenses by segment for the periods indicated:

<i>(In millions)</i>	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
North America Contract	\$ —	\$ 7.6	\$ 24.8	\$ 18.1
International Contract	—	—	3.2	0.2
Global Retail	—	—	0.3	—
Corporate	—	—	—	0.1
Total	<u>\$ —</u>	<u>\$ 7.6</u>	<u>\$ 28.3</u>	<u>\$ 18.4</u>

In the second quarter of fiscal 2024 a manufacturing facility located in Wisconsin met the criteria to be classified as an asset held for sale. The decision to sell this facility was made as a result of facility integration activities performed in connection with the integration of Knoll. As of June 1, 2024, the carrying amount of these assets held for sale was \$3.5 million and classified as current assets within "Assets held for sale" in the Condensed Consolidated Balance Sheets. The sale of the manufacturing facility was completed in the third quarter of fiscal 2025, resulting in a gain of approximately \$2.8 million included within Operating expenses in the Consolidated Statements of Comprehensive Income.

### Restructuring Activities

During the third quarter of fiscal year 2025, the Company announced an action related to the 2025 restructuring plan ("2025 restructuring plan") to reduce expenses. This restructuring activity included involuntary reductions in workforces. During the three and nine months ended March 1, 2025, the Company incurred \$4.2 million of restructuring charges related to the 2025 restructuring plan.

During fiscal year 2024, the Company announced an action related to the 2024 restructuring plan ("2024 restructuring plan") to reduce expenses. This restructuring activity included involuntary reductions in workforces as well as expenses related to a facilities consolidation plan, comprised primarily of non-cash right of use asset impairment charges and accelerated depreciation of fixed assets. For the year ended June 1, 2024, the Company incurred \$30.8 million of restructuring charges related to the 2024 restructuring plan. The restructuring plan was complete in fiscal 2024 and no future costs related to this plan are expected.

The following table provides an analysis of the changes in the restructuring cost reserve that qualify as exit and disposal costs under U.S. GAAP (i.e., severance and employee benefit costs and exit and disposal activities) for the 2024 restructuring plan for the nine months ended March 1, 2025:

<i>(In millions)</i>	Severance and Employee Related		
	2025 Restructuring Plan	2024 Restructuring Plan	Total
June 1, 2024	\$ —	\$ 10.0	\$ 10.0
Restructuring Costs	4.2	—	4.2
Amounts Paid	(0.5)	(7.9)	(8.4)
March 1, 2025	\$ 3.7	\$ 2.1	\$ 5.8

The Company expects that remaining liability for the 2024 restructuring plan as of March 1, 2025, will be paid in fiscal year 2025. The Company expects that remaining liability for the 2025 restructuring plan as of March 1, 2025, will be paid in fiscal year 2025 and fiscal 2026.

The following is a summary of restructuring costs by segment for the periods indicated:

<i>(In millions)</i>	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
North America Contract	\$ 2.4	\$ 1.5	\$ 2.4	\$ 6.1
International Contract	1.7	0.1	1.7	1.3
Global Retail	0.1	0.1	0.1	1.3
Total	\$ 4.2	\$ 1.7	\$ 4.2	\$ 8.7

## 16. Variable Interest Entities

The Company entered into long-term notes receivable with certain independently owned dealers that are deemed to be variable interests in variable interest entities. The carrying value of these long-term notes receivable was \$14.1 million and \$17.9 million as of March 1, 2025, and June 1, 2024, respectively, and represents the Company's maximum exposure to loss. The Company is not deemed to be the primary beneficiary for any of these variable interest entities as each independently owned dealer controls the activities that most significantly impact the entity's economic performance, including sales, marketing, and operations.

## Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

*(Dollars in millions, except share data)*

The following is management's discussion and analysis of certain significant factors that affected the Company's financial condition, earnings, and cash flows during the periods included in the accompanying Condensed Consolidated Financial Statements and should be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended June 1, 2024. References to "Notes" are to the footnotes included in the accompanying Condensed Consolidated Financial Statements.

### Business Overview

The Company researches, designs, manufactures, sells, and distributes interior furnishings for use in various environments including residential, office, healthcare, and educational settings and provides related services that support organizations and individuals all over the world. The Company's products are sold primarily through independent contract office furniture dealers, direct customer sales, owned and independent retailers and the Company's eCommerce platforms.

The Company has modified its reporting segments in accordance with changes in the organizational structure effective March 1, 2025, the last day of the third quarter of fiscal year 2025. The Company has aligned internal management reporting to correspond to this new structure, resulting in the following changes to reporting segments.

- The activities related to the Maharam, Spinneybeck|FilzFelt, Knoll Textiles, and Edelman brands, which were previously reported within the International Contract & Specialty segment, have been moved to the North America Contract segment.
- The activities related to the Holly Hunt brand, which were previously reported within the International Contract & Specialty segment, have been moved to the Global Retail segment.
- The activities related to Latin America Contract, which were previously reported within the Americas Contract segment, have been moved to the International Contract segment.

Following these modifications, the Company's three reportable segments are North America Contract (formerly Americas Contract), International Contract (formerly International Contract & Specialty), and Global Retail.

The following is a summary of results for the three months ended March 1, 2025:

- Net sales were \$876.2 million and orders were \$853.1 million, representing an increase of 0.4% and 2.7%, respectively, when compared to the same quarter of the prior year. On an organic basis, which excludes the impact of foreign currency translation and the impact of the closure of the North American HAY eCommerce channel within the Global Retail segment, Net sales were \$885.8 million<sup>(\*)</sup> and orders were \$862.2 million<sup>(\*)</sup>, representing an organic increase of 1.8%<sup>(\*)</sup> and 4.1%<sup>(\*)</sup>, respectively, when compared to the same quarter of the prior year.
- Gross margin in the third quarter was 37.9%, a decrease of 70 basis points when compared to the same quarter of the prior year, related primarily to unfavorable channel and product mix, lower fixed cost leverage, and higher commodity costs.
- Operating expenses increased by \$120.4 million or 40.9% as compared to the same quarter of the prior year. The increase was driven primarily by \$130.0 million of indefinite-lived intangible impairment charges in the quarter, offset in part by lower incentive compensation expense as compared to the same quarter of the prior year.
- The effective tax rate was 88.3% compared to 16.0% for the same quarter of the prior year. The change as compared to the prior year resulted primarily from the impact of the estimated annual effective tax rate on the current quarter pre-tax loss driven by the impairment of indefinite-lived intangible assets during the quarter.
- Diluted loss per share was \$0.19 as compared to diluted earnings per share of \$0.30 in the prior year. Adjusted diluted earnings per share was \$0.44<sup>(\*)</sup>, a 2.2%<sup>(\*)</sup> decrease as compared to the prior year quarter adjusted diluted earnings per share.

(\*) Non-GAAP measurements; see accompanying reconciliations and explanations under the heading "Reconciliation of Non-GAAP Financial Measures."

The following summary includes the Company's view of the economic environment in which it operates:

- MillerKnoll's results in the third quarter of fiscal year 2025 reflect the advantage of our diversified business model, with relative strength in certain markets and channels mitigating softness in others, along with a disciplined focus on our cost structure amidst very dynamic macroeconomic conditions.
- The North America Contract segment in the third quarter reported Net sales totaling \$468.2 million, up 1.4% compared to the prior year period on a reported basis and up 1.7%<sup>(\*)</sup> organically. North America Contract had new orders of \$434.0 million, which was a decrease of 1.8% from the prior year and a decrease of 1.5%<sup>(\*)</sup> on an organic basis.
- The International Contract segment delivered Net sales in the third quarter of \$145.5 million, a decrease of 5.0% from the year-ago period on a reported basis and a decrease of 1.5%<sup>(\*)</sup> organically. New orders in this segment totaled \$159.2 million, representing a year-over-year decrease of 1.6% on a reported basis and an increase of 1.4%<sup>(\*)</sup> organically.
- Net sales in the third quarter for the Global Retail segment totaled \$262.5 million, an increase of 1.9% over the same quarter last year on a reported basis and an increase of 3.9%<sup>(\*)</sup> organically. Orders in the quarter totaled \$259.9 million, up 14.7% compared to the same period last year on a reported basis and up 16.9%<sup>(\*)</sup> organically. Both sales and orders were positively impacted by a shift in timing of the cyber week holiday promotion period, which fell into both the second and third quarters of fiscal year 2025 and fell entirely within the second quarter last fiscal year. Although sales and orders in the quarter benefited from the shift in the timing of this year's holiday/cyber promotional period versus the prior year, orders were up over 4% in the segment and up 14% in the North America region, even after adjusting for this timing difference.

(\*) Non-GAAP measurements; see accompanying reconciliations and explanations under the heading "Reconciliation of Non-GAAP Financial Measures."

The Company's fiscal year is the 52 or 53 week period ending on the Saturday closest to May 31. The fiscal year ending May 31, 2025 ("fiscal 2025") and the fiscal year ended June 1, 2024 ("fiscal 2024") both contain 52 weeks.

The remaining sections within Item 2 include additional analysis of the three and nine months ended March 1, 2025, including discussion of significant variances compared to the prior year periods.

### **Reconciliation of Non-GAAP Financial Measures**

This report contains non-GAAP financial measures that are not in accordance with, nor an alternative to, generally accepted accounting principles (GAAP) and may be different from non-GAAP measures presented by other companies. These non-GAAP financial measures are not measurements of our financial performance under GAAP and should not be considered an alternative to the related GAAP measurement. These non-GAAP measures have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. Our presentation of non-GAAP measures should not be construed as an indication that our future results will be unaffected by unusual or infrequent items. We compensate for these limitations by providing equal prominence of our GAAP results. Reconciliations of these non-GAAP measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are provided in the financial tables included within this report. The Company believes these non-GAAP measures are useful for investors as they provide financial information on a more comparative basis for the periods presented.

The non-GAAP financial measures referenced within this report include: Adjusted Earnings per Share and Organic Growth (Decline).

Adjusted Earnings per Share represents reported diluted earnings per share excluding the impact from amortization of Knoll purchased intangibles, integration charges, restructuring expenses, impairment charges, Knoll pension plan termination charges and the related tax effect of these adjustments. These adjustments are described further below.

Organic Growth (Decline) represents the change in sales and orders, excluding currency translation effects and the impact of the closure of the North America HAY eCommerce channel in the Global Retail segment.

The adjustments made to arrive at these non-GAAP financial measures are as follows:

- **Amortization of Knoll purchased intangibles:** Includes expenses associated with the amortization of acquisition related intangibles acquired as part of the Knoll acquisition. The revenue generated by the associated intangible assets has not been excluded from the related non-GAAP financial measure. We exclude the impact of the amortization of Knoll purchased intangibles as such non-cash amounts were significantly impacted by the size of the Knoll acquisition. Furthermore, we believe that this adjustment enables better comparison of our results as Amortization of Knoll Purchased Intangibles will not recur in future periods once such intangible assets have been fully amortized. Any future acquisitions may result in the amortization of additional intangible assets. Although we exclude the Amortization of Knoll Purchased Intangibles in these non-GAAP measures, we believe that it is important for investors to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation.
- **Integration charges:** Knoll integration-related costs include severance, asset impairment charges associated with lease and operations facility consolidation activity, and expenses related to synergy realization efforts and reorganization initiatives.
- **Impairment charges:** Includes non-cash, pre-tax charges for the impairment of the Knoll and Muuto trade names as well as impairment of goodwill attributed to the Global Retail and Holly Hunt reporting units.
- **Restructuring charges:** Includes costs associated with actions involving targeted workforce reductions.
- **Knoll pension plan termination charges:** Includes expenses incurred associated with the termination of the Knoll pension plan.
- **Tax related items:** We excluded the income tax benefit/provision effect of the tax related items from our non-GAAP measures because they are not associated with the tax expense on our ongoing operating results.

The following tables reconcile Net sales to Net sales, organic for the periods ended as indicated below:

	Three Months Ended March 1, 2025			
	North America Contract	International Contract	Global Retail	Total
Net sales, as reported	\$ 468.2	\$ 145.5	\$ 262.5	\$ 876.2
% change from PY	1.4 %	(5.0)%	1.9 %	0.4 %
<b>Adjustments</b>				
Currency translation effects <sup>(1)</sup>	1.2	5.3	3.1	9.6
Net sales, organic	\$ 469.4	\$ 150.8	\$ 265.6	\$ 885.8
<b>% change from PY</b>	1.7 %	(1.5)%	3.9 %	1.8 %

	Three Months Ended March 2, 2024			
	North America Contract	International Contract	Global Retail	Total
Net sales, as reported	\$ 461.7	\$ 153.1	\$ 257.5	\$ 872.3
<b>Adjustments</b>				
HAY eCommerce	—	—	(1.8)	(1.8)
Net sales, organic	\$ 461.7	\$ 153.1	\$ 255.7	\$ 870.5

(1) Currency translation effects represent the estimated net impact of translating current period sales and orders using the average exchange rates applicable to the comparable prior year period.

	Nine Months Ended March 1, 2025			
	North America Contract	International Contract	Global Retail	Total
Net sales, as reported	\$ 1,469.1	\$ 474.3	\$ 764.7	\$ 2,708.1
% change from PY	(0.8)%	0.5 %	(2.8)%	(1.1)%
<b>Adjustments</b>				
Currency translation effects <sup>(1)</sup>	1.8	5.5	2.8	10.1
Net sales, organic	\$ 1,470.9	\$ 479.8	\$ 767.5	\$ 2,718.2
% change from PY	(0.7)%	1.7 %	(0.9)%	(0.3)%

	Nine Months Ended March 2, 2024			
	North America Contract	International Contract	Global Retail	Total
Net sales, as reported	\$ 1,481.2	\$ 471.9	\$ 786.4	\$ 2,739.5
<b>Adjustments</b>				
HAY eCommerce	—	—	(11.8)	(11.8)
Net sales, organic	\$ 1,481.2	\$ 471.9	\$ 774.6	\$ 2,727.7

(1) Currency translation effects represent the estimated net impact of translating current period sales and orders using the average exchange rates applicable to the comparable prior year period

The following tables reconcile orders as reported to organic orders for the periods ended as indicated below:

	Three Months Ended March 1, 2025			
	North America Contract	International Contract	Global Retail	Total
Orders, as reported	\$ 434.0	\$ 159.2	\$ 259.9	\$ 853.1
% change from PY	(1.8)%	(1.6)%	14.7 %	2.7 %
<b>Adjustments</b>				
Currency translation effects <sup>(1)</sup>	1.3	4.9	2.9	9.1
Orders, organic	\$ 435.3	\$ 164.1	\$ 262.8	\$ 862.2
<b>% change from PY</b>	<b>(1.5)%</b>	<b>1.4 %</b>	<b>16.9 %</b>	<b>4.1 %</b>

	Three Months Ended March 2, 2024			
	North America Contract	International Contract	Global Retail	Total
Orders, as reported	\$ 441.9	\$ 161.8	\$ 226.6	\$ 830.3
<b>Adjustments</b>				
HAY eCommerce	—	—	(1.8)	(1.8)
Orders, organic	\$ 441.9	\$ 161.8	\$ 224.8	\$ 828.5

(1) Currency translation effects represent the estimated net impact of translating current period sales and orders using the average exchange rates applicable to the comparable prior year period.

	Nine Months Ended March 1, 2025			
	North America Contract	International Contract	Global Retail	Total
Orders, as reported	\$ 1,453.4	\$ 476.4	\$ 781.1	\$ 2,710.9
% change from PY	2.8 %	(1.7)%	(1.1)%	0.9 %
<b>Adjustments</b>				
Currency translation effects <sup>(1)</sup>	1.8	8.2	3.2	13.2
Orders, organic	\$ 1,455.2	\$ 484.6	\$ 784.3	\$ 2,724.1
<b>% change from PY</b>	<b>3.0 %</b>	<b>— %</b>	<b>0.7 %</b>	<b>1.8 %</b>

	Nine Months Ended March 2, 2024			
	North America Contract	International Contract	Global Retail	Total
Orders, as reported	\$ 1,413.3	\$ 484.7	\$ 790.0	\$ 2,688.0
<b>Adjustments</b>				
HAY eCommerce	—	—	(11.4)	(11.4)
Orders, organic	\$ 1,413.3	\$ 484.7	\$ 778.6	\$ 2,676.6

(1) Currency translation effects represent the estimated net impact of translating current period sales and orders using the average exchange rates applicable to the comparable prior year period.

The following table reconciles earnings per share - diluted to adjusted earnings per share - diluted for the periods ended as indicated below:

	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
(Loss) earnings per share - diluted	\$ (0.19)	\$ 0.30	\$ 0.29	\$ 0.97
Add: Amortization of Knoll purchased intangibles	0.09	0.08	0.25	0.24
Add: Integration charges	—	0.10	0.40	0.26
Add: Restructuring charges	0.06	0.02	0.06	0.10
Add: Impairment charges	1.91	—	1.85	—
Add: Knoll pension plan termination charges	—	—	0.01	—
Tax impact on adjustments	(1.43)	(0.05)	(1.53)	(0.16)
<b>Adjusted earnings per share - diluted</b>	<b>\$ 0.44</b>	<b>\$ 0.45</b>	<b>\$ 1.33</b>	<b>\$ 1.41</b>
Weighted average shares outstanding (used for calculating adjusted earnings per share) – diluted	68,353,906	74,146,826	70,181,279	74,616,391

## Key Highlights

The following table presents certain key highlights from the results of operations for the three and nine months ended:

<i>(In millions, except share data)</i>	Three Months Ended			Nine Months Ended		
	March 1, 2025	March 2, 2024	% Change	March 1, 2025	March 2, 2024	% Change
Net sales	\$ 876.2	\$ 872.3	0.4 %	\$ 2,708.1	\$ 2,739.5	(1.1)%
Cost of sales	543.8	535.3	1.6 %	1,662.4	1,672.4	(0.6)%
Gross margin	332.4	337.0	(1.4)%	1,045.7	1,067.1	(2.0)%
Operating expenses	414.6	294.2	40.9 %	1,050.2	923.6	13.7 %
Operating (loss) earnings	(82.2)	42.8	(292.1)%	(4.5)	143.5	(103.1)%
Other expenses, net	18.6	15.3	21.6 %	53.1	50.6	4.9 %
(Loss) earnings before income taxes and equity income	(100.8)	27.5	(466.5)%	(57.6)	92.9	(162.0)%
Income tax (benefit) expense	(89.0)	4.4	(2,122.7)%	(80.3)	19.0	(522.6)%
Equity income (loss) from nonconsolidated affiliates, net of tax	0.1	—	N/A	0.3	(0.3)	(200.0)%
Net (loss) earnings	(11.7)	23.1	(150.6)%	23.0	73.6	(68.8)%
Net earnings attributable to redeemable noncontrolling interests	1.0	0.9	11.1 %	2.8	1.2	133.3 %
Net (loss) earnings attributable to MillerKnoll, Inc.	\$ (12.7)	\$ 22.2	(157.2)%	\$ 20.2	\$ 72.4	(72.1)%
(Loss) earnings per share - basic	\$ (0.19)	\$ 0.31	(161.3)%	\$ 0.29	\$ 0.98	(70.4)%
Orders	\$ 853.1	\$ 830.3	2.7 %	\$ 2,710.9	\$ 2,688.0	0.9 %
Backlog	\$ 686.4	\$ 639.4	7.4 %			

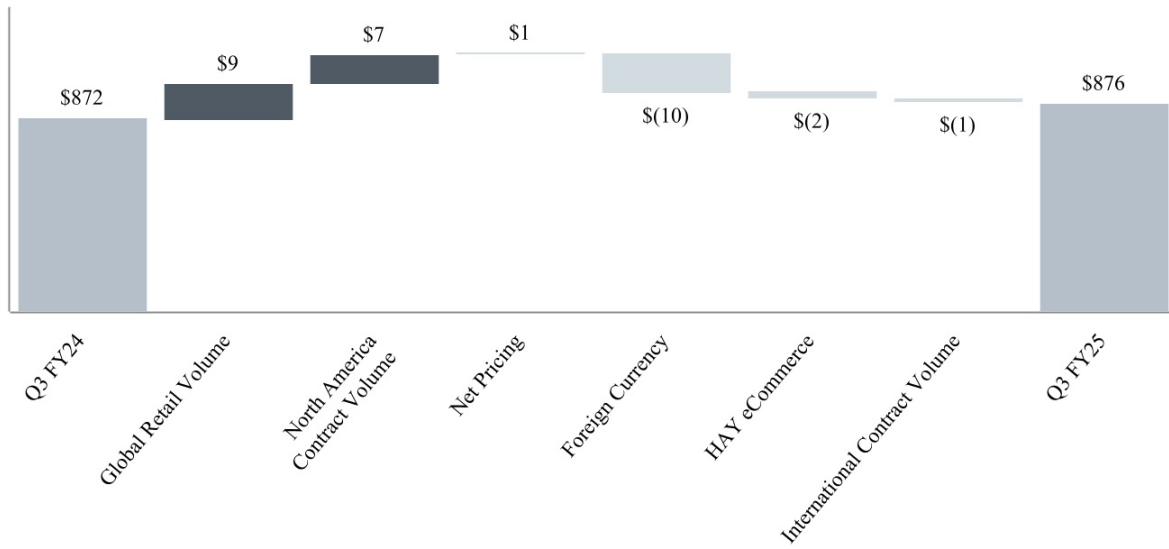
The following table presents select components of the Company's Condensed Consolidated Statements of Comprehensive (Loss) Income as a percentage of Net sales, for the three and nine months ended:

	Three Months Ended		Nine Months Ended	
	March 1, 2025	March 2, 2024	March 1, 2025	March 2, 2024
Net sales	100.0 %	100.0 %	100.0 %	100.0 %
Cost of sales	62.1 %	61.4 %	61.4 %	61.0 %
Gross margin	37.9 %	38.6 %	38.6 %	39.0 %
Operating expenses	47.3 %	33.7 %	38.8 %	33.7 %
Operating (loss) earnings	(9.4)%	4.9 %	(0.2)%	5.2 %
Other expenses, net	2.1 %	1.8 %	2.0 %	1.8 %
(Loss) earnings before income taxes and equity income	(11.5)%	3.2 %	(2.1)%	3.4 %
Income tax (benefit) expense	(10.2)%	0.5 %	(3.0)%	0.7 %
Equity income (loss) from nonconsolidated affiliates, net of tax	— %	— %	— %	— %
Net (loss) earnings	(1.3)%	2.6 %	0.8 %	2.7 %
Net earnings attributable to redeemable noncontrolling interests	0.1 %	0.1 %	0.1 %	— %
Net (loss) earnings attributable to MillerKnoll, Inc.	(1.4)%	2.5 %	0.7 %	2.6 %

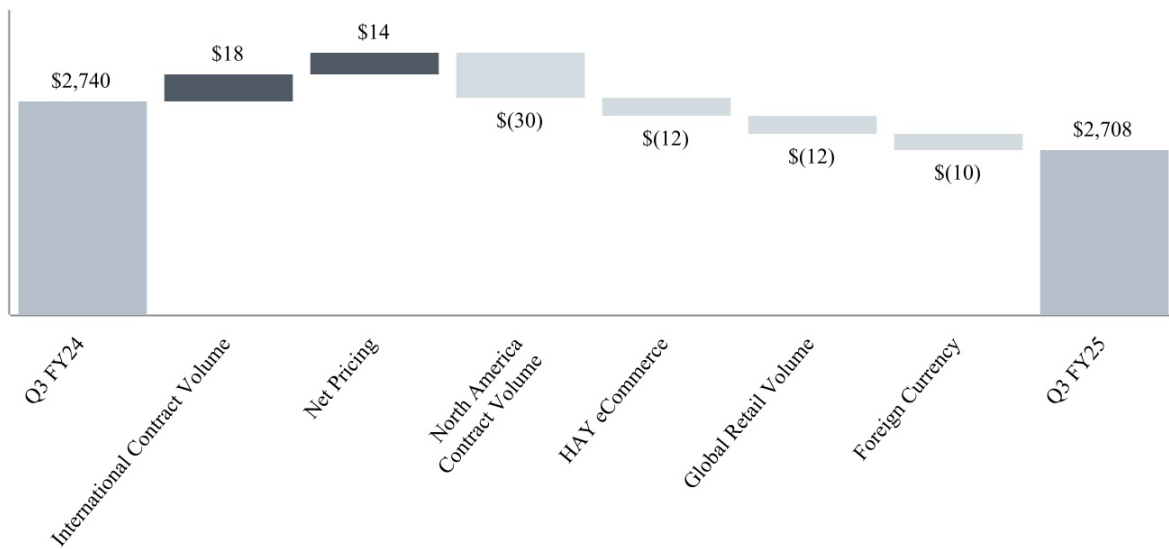
## Net Sales

The following chart presents graphically the primary drivers of the year-over-year change in Net sales for the three and nine months ended March 1, 2025. The amounts presented in the graph are expressed in millions and have been rounded.

### Change in Net Sales Three Months Ended



### Change in Net Sales Nine Months Ended



Net sales increased \$3.9 million or 0.4% in the third quarter of fiscal 2025 compared to the third quarter of fiscal 2024. The following items contributed to the change:

- Increased sales volume within the Global Retail and North America Contract segments of approximately \$9 million and \$7 million, respectively; and
- Price increases, net of incremental discounting, which drove an increase in Net sales of approximately \$1 million. Offset in part by:
- Foreign currency translation decreased Net sales by approximately \$10 million.
- Decrease of \$2 million related to the closure of the HAY eCommerce channel in North America that occurred in the prior year.
- Decreased sales volume within the International Contract segment of approximately \$1 million.

Net sales decreased \$31.4 million or 1.1% in the first nine months of fiscal 2025 compared to the first nine months of fiscal 2024. The following items contributed to the change:

- Decreased sales volume within the North America Contract and Global Retail segments of approximately \$30 million and \$12 million, respectively.
- Decrease of \$12 million related to the closure of the HAY eCommerce channel in North America that occurred in the prior year.
- Foreign currency translation decreased Net sales by approximately \$10 million. Offset in part by:
- Increased sales volume within the International Contract segment of approximately \$18 million.
- Price increases, net of incremental discounting, which drove an increase in Net sales of approximately \$14 million.

### **Gross Margin**

Gross margin was 37.9% in the third quarter of fiscal 2025 as compared to 38.6% in the third quarter of fiscal 2024. The following factors summarize the major drivers of the year-over-year change in gross margin percentage:

- Increased commodity costs negatively impacted margin by approximately 40 basis points.
- Unfavorable channel and product mix negatively impacted margin by approximately 30 basis points.
- Loss of leverage on lower sales volumes negatively impacted margin by approximately 30 basis points. These factors were offset in part by:
- Reduced freight and product distribution costs, net of freight revenue, as compared to the same period of the prior year which increased gross margin by approximately 30 basis points.

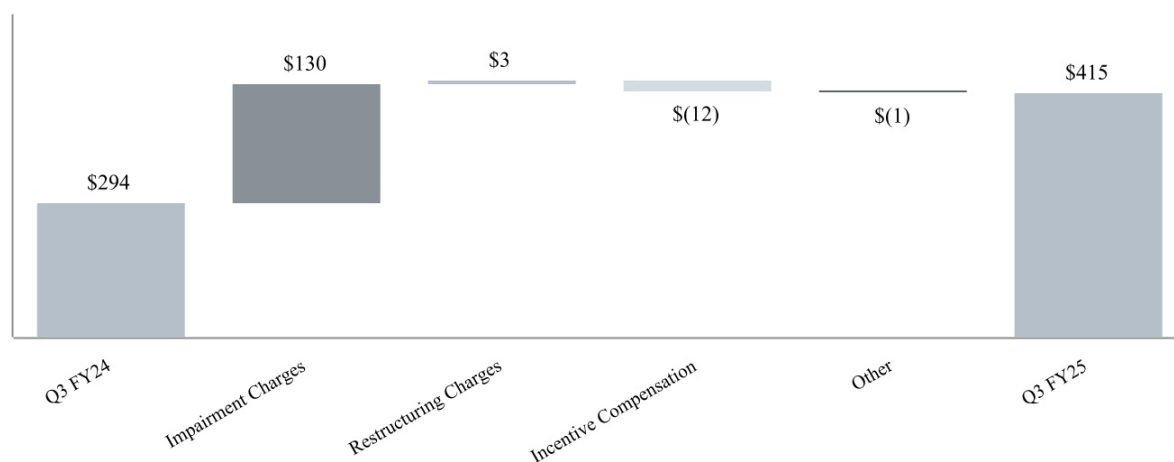
Gross margin was 38.6% in the nine months ended March 1, 2025, as compared to 39.0% for the same period in the prior fiscal year. The following factors summarize the major drivers of the year-over-year change in gross margin percentage:

- Loss of leverage on lower sales volumes negatively impacted margin by approximately 40 basis points.
- Unfavorable channel and product mix negatively impacted margin by approximately 20 basis points.
- Increased commodity costs negatively impacted margin by approximately 20 basis points. These factors were offset in part by:
- Price increases, net of incremental discounting, contributed to margin improvement of approximately 30 basis points.
- Reduced freight and product distribution costs, net of freight revenue, as compared to the same period of the prior year.

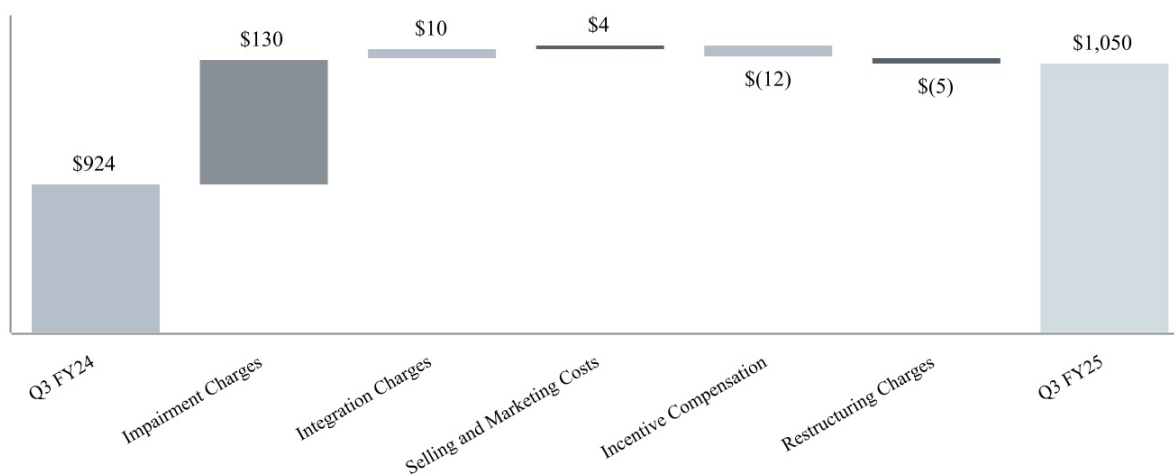
## Operating Expenses

The following chart presents graphically the primary drivers of the year-over-year change in Operating expenses for the three and nine months ended March 1, 2025. The amounts presented in the graphs are expressed in millions and have been rounded.

### Change in Operating Expenses Three Months Ended



### Change in Operating Expenses Nine Months Ended



Operating expenses increased by \$120.4 million or 40.9% in the third quarter of fiscal 2025 compared to the prior year period. The following factors contributed to the change:

- Impairment charges of \$130 million related to goodwill attributed to the Holly Hunt and Global Retail reporting units as well as related to the Knoll and Muuto indefinite-lived trade name intangible assets in the current year period.
- Increased restructuring charges related primarily to workforce reduction actions of \$3 million as compared to the prior year period. Offset in part by:
- Incentive compensation which decreased approximately \$12 million; and
- Decreased foreign currency translation, acquisition related integration charges, and variable selling and marketing costs as compared to the prior year period.

Operating expenses increased by \$126.6 million or 13.7% in the first nine months of fiscal 2025 compared to the first nine months of fiscal 2024. The following factors contributed to the change:

- Impairment charges of \$130 million related to goodwill attributed to the Holly Hunt and Global Retail reporting units as well as related to the Knoll and Muuto indefinite-lived trade name intangible assets in the current year period.
- Knoll acquisition related integration charges contributed an increase in Operating expenses as compared to the same period of the prior year of approximately \$10 million.
- Selling and marketing costs, which increased by approximately \$4 million. These increases were offset in part by:
- Incentive compensation which decreased by approximately \$12 million.
- Decreased restructuring charges related to workforce reduction actions taken as compared to the prior year period of approximately \$5 million.

#### **Other Income/Expense**

During the three months ended March 1, 2025, net Other expense was \$18.6 million, representing an increase of \$3.3 million compared to the same period in the prior year. The change is driven primarily by:

- Reduced net periodic benefit income due to the termination of the Knoll pension plan in the current year.
- Reduced interest income in the current year. These factors were offset in part by a reduction in foreign currency losses as compared to the same period of the prior year.

During the nine months ended March 1, 2025, net Other expense was \$53.1 million, representing an increase of \$2.5 million compared to the same period in the prior year. This change is driven primarily by:

- Increased interest expense in the current year as compared to the prior year; and
- Reduced net periodic benefit income due to the termination of the Knoll pension plan in the current year. These factors were offset in part by a reduction in foreign currency losses as compared to the same period of the prior year.

#### **Income Taxes**

See Note 9 of the Condensed Consolidated Financial Statements for additional information.

### **Operating Segment Results**

The business is comprised of various operating segments as defined by generally accepted accounting principles in the United States. These operating segments are determined on the basis of how the Company internally reports and evaluates financial information used to make operating decisions.

Effective as of March 1, 2025, the last day of the third quarter of fiscal 2025, the Company implemented an organizational change that resulted in a change in the reportable segments. The Company has recast historical results to reflect this change.

Below is a description of each reportable segment.

The North America Contract segment includes the operations associated with the design, sourcing, manufacture and sale of furniture products directly or indirectly through an independent dealership network for office, healthcare, and educational environments throughout the United States and Canada as well as the global operations of the Spinneybeck|FilzFelt, Maharam, Edelman, and Knoll Textile brands.

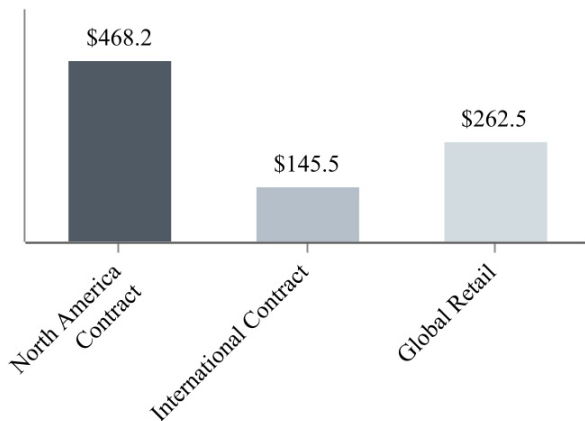
The International Contract segment includes the operations associated with the design, sourcing, manufacture and sale of furniture products, indirectly or directly through an independent dealership network in Europe, the Middle East, Africa, Asia-Pacific and Latin America.

The Global Retail segment includes global operations associated with the sale of modern design furnishings and accessories to third party retailers, as well as direct to consumer sales through eCommerce, direct-mail catalogs, and physical retail stores, along with the global operations of the Holly Hunt brand.

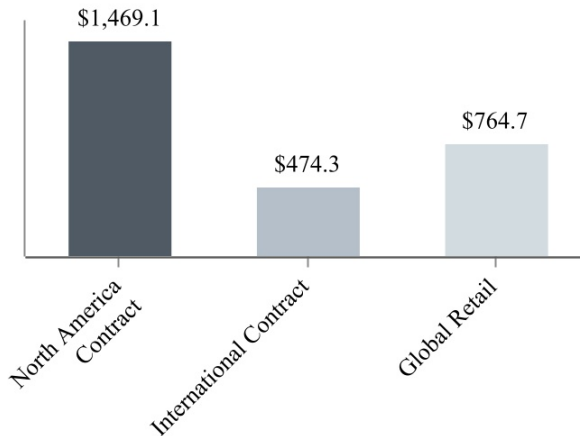
Unallocated expenses are reported within the Corporate category. For descriptions of each segment, refer to Note 14 of the Condensed Consolidated Financial Statements.

The charts below present the relative mix of Net sales and Operating earnings across each of the Company's segments during the three and nine month periods ended March 1, 2025. This is followed by a discussion of the Company's results, by reportable segment. The amounts presented in the charts are in millions and have been rounded.

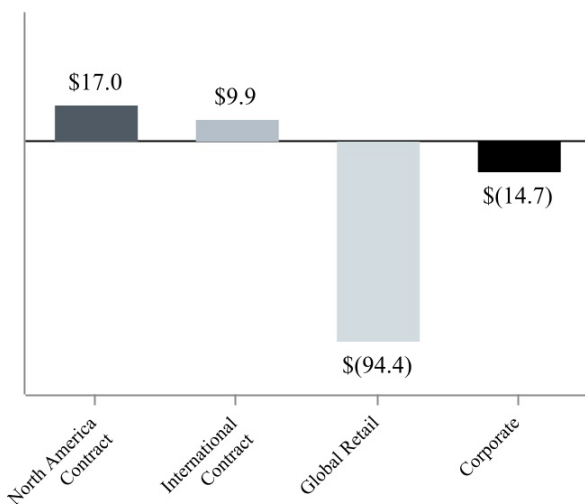
**Net Sales by Operating Segment Three Months Ended March 1, 2025**



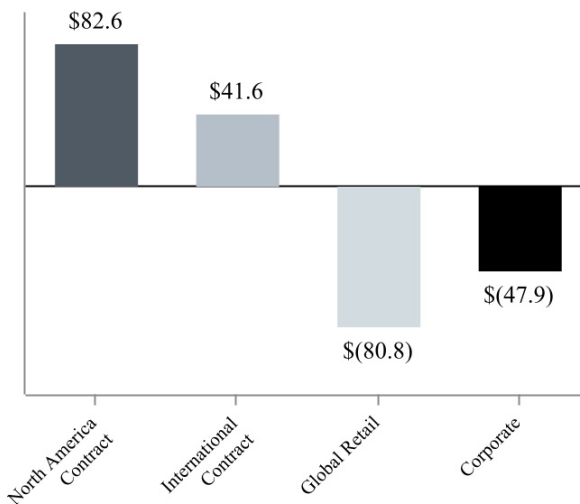
**Net Sales by Operating Segment Nine Months Ended March 1, 2025**



**Operating Earnings by Operating Segment Three Months Ended March 1, 2025**



**Operating Earnings by Operating Segment Nine Months Ended March 1, 2025**



## North America Contract

<i>(Dollars in millions)</i>	Three Months Ended			Nine Months Ended		
	March 1, 2025	March 2, 2024	Change	March 1, 2025	March 2, 2024	Change
Net sales	\$ 468.2	\$ 461.7	\$ 6.5	\$ 1,469.1	\$ 1,481.2	\$ (12.1)
Gross margin	161.0	163.0	(2.0)	522.6	539.6	(17.0)
Gross margin %	34.4 %	35.3 %	(0.9)%	35.6 %	36.4 %	(0.8)%
Operating earnings	17.0	25.5	(8.5)	82.6	106.5	(23.9)
Operating earnings %	3.6 %	5.5 %	(1.9)%	5.6 %	7.2 %	(1.6)%

For the three month comparative period, Net sales increased 1.4%, or 1.7%<sup>(\*)</sup> on an organic basis, over the prior year period due to:

- Increased sales volumes within the segment of approximately \$7 million; offset in part by
- Unfavorable foreign currency translation of approximately \$1 million.

For the nine month comparative period, Net sales decreased 0.8%, or 0.7%<sup>(\*)</sup> on an organic basis, over the prior year period due to:

- Decreased volumes within the segment of approximately \$30 million; and
- Unfavorable foreign currency translation of approximately \$2 million; offset in part by
- Price increases, net of incremental discounting of approximately \$20 million.

(\*) Non-GAAP measurements; see accompanying reconciliations and explanations under the heading "Reconciliation of Non-GAAP Financial Measures."

For the three month comparative period, operating earnings decreased \$8.5 million, or 33.3%, over the prior year period due to:

- Decreased Gross margin of \$2.0 million and a decrease in gross margin percentage of 90 basis points. The decrease in gross margin percentage was due primarily to:
  - Increased commodity costs negatively impacted margin by approximately 30 basis points; and
  - Loss of leverage of fixed costs which had a negative impact on margin of approximately 60 basis points.
- Increased Operating expenses of \$6.5 million driven primarily by:
  - Increased impairment and restructuring charges in the quarter offset in part by reduced incentive compensation as compared to the prior year period.

For the nine month comparative period, operating earnings decreased \$23.9 million, or 22.4%, over the prior year period due to:

- Decreased Gross margin of \$17.0 million due to the decrease in sales discussed above and a decrease in gross margin percentage of 80 basis points. The decrease in gross margin percentage was due primarily to:
  - Loss of leverage of fixed costs due to reduced production volumes as well as unfavorable product mix which had a negative impact on margin of approximately 120 basis points.
  - Increased commodity and product distribution costs which had a negative impact on margin of 20 basis points.
  - Increased freight and distribution charges negatively impacted margin by 20 basis points. These changes were offset in part by:
    - The impact of incremental list price increases, net of contract price discounting, that increased gross margin percentage by 80 basis points.
- Increased Operating expenses of \$7 million. The following factors contributed to the change:
  - Trade name impairment charges of \$18 million in the current year period.
  - Increased acquisition related integration costs of approximately \$6 million in the current period. Offset in part by:

- A decrease of approximately \$7 million in incentive compensation.
- Decreased selling and marketing costs of approximately \$6 million.
- A decrease of approximately \$4 million in restructuring charges related to reductions in the Company's workforce.

### International Contract

<i>(Dollars in millions)</i>	Three Months Ended			Nine Months Ended		
	March 1, 2025	March 2, 2024	Change	March 1, 2025	March 2, 2024	Change
Net sales	\$ 145.5	\$ 153.1	\$ (7.6)	\$ 474.3	\$ 471.9	\$ 2.4
Gross margin	52.2	57.1	(4.9)	172.6	167.7	4.9
Gross margin %	35.9 %	37.3 %	(1.4)%	36.4 %	35.5 %	0.9 %
Operating earnings	9.9	17.5	(7.6)	41.6	42.7	(1.1)
Operating earnings %	6.8 %	11.4 %	(4.6)%	8.8 %	9.0 %	(0.2)%

For the three month comparative period, Net sales decreased 5.0%, or 1.5%<sup>(\*)</sup> on an organic basis, over the prior year period due to:

- Unfavorable foreign currency translation of approximately \$5 million; and
- Incremental discounting, net of price increases, which negatively impacted sales approximately \$1 million; and
- Decrease in sales volume of approximately \$1 million.

For the nine month comparative period, Net sales increased 0.5%, or 1.7%<sup>(\*)</sup> on an organic basis, over the prior year period due to:

- Increased sales volume of approximately \$18 million, driven by APMEA and portions of mainland Europe; offset in part by:
- Incremental discounting, net of price increases, which negatively impacted sales by approximately \$10 million; and
- Unfavorable foreign currency translation of approximately \$5 million.

<sup>(\*)</sup> Non-GAAP measurements; see accompanying reconciliations and explanations under the heading "Reconciliation of Non-GAAP Financial Measures."

For the three month comparative period, operating earnings decreased \$7.6 million or 43.4%, over the prior year period due to:

- Decreased Gross margin of \$4.9 million due to the decrease in sales explained above and a decrease in gross margin percentage of 140 basis points. The decrease in gross margin percentage was due primarily to:
  - A decrease in gross margin percentage of 70 basis points due primarily to incremental discounting, net of price increases; and
  - Unfavorable product and business mix negatively impacted margin by 50 basis points; and
  - Loss of leverage of fixed costs on lower sales volumes which had a negative impact on margin of approximately 50 basis points. These decreases were offset in part by:
  - Favorable foreign currency translation positively impacted margin by 30 basis points.
- Increased Operating expenses of \$2.7 million. The following factors contributed to the change:
  - Increase in restructuring and impairment charges during the quarter of \$4 million. This increase was offset in part by:
  - Foreign currency translation, which decreased operating expenses.

For the nine month comparative period, operating earnings decreased \$1.1 million, or 2.6%, over the prior year period due to:

- Increased Gross margin of \$4.9 million due to the increase in sales explained above and an increase in gross margin percentage of 90 basis points. The increase in gross margin percentage was due primarily to favorable product and business mix which increased margin by approximately 120 basis points offset in part incremental discounting, net of price increases which had a negative impact on margin.

- Operating expenses increased slightly from the prior year. An increase in restructuring charges, acquisition related integration charges, and impairment charges was partially offset by reduced incentive compensation in the current period as compared to the prior year.

## Global Retail

<i>(Dollars in millions)</i>	Three Months Ended			Nine Months Ended		
	March 1, 2025	March 2, 2024	Change	March 1, 2025	March 2, 2024	Change
Net sales	\$ 262.5	\$ 257.5	\$ 5.0	\$ 764.7	\$ 786.4	\$ (21.7)
Gross margin	119.2	116.9	2.3	350.5	359.8	(9.3)
Gross margin %	45.4 %	45.4 %	— %	45.8 %	45.8 %	— %
Operating (loss) earnings	(94.4)	12.1	(106.5)	(80.8)	34.5	(115.3)
Operating earnings %	(36.0)%	4.7 %	(40.7)%	(10.6)%	4.4 %	(15.0)%

For the three month comparative period, Net sales increased 1.9%, and 3.9%<sup>(\*)</sup> on an organic basis, over the prior year period due to:

- An increase in sales volume of approximately \$9 million, driven primarily by a shift in timing of the cyber week holiday promotional period. In the current year, the promotional period was split between the second and third quarters; in the prior year the entire promotional period was included in the second quarter; and
- Price increases, net of incremental discounting which increased sales by approximately \$1 million; offset in part by:
- Unfavorable foreign currency translation of approximately \$3 million; and
- Decrease of approximately \$2 million related to the closure of the HAY eCommerce channel in North America that occurred in the prior year.

For the nine month comparative period, Net sales decreased 2.8%, and 0.9%<sup>(\*)</sup> on an organic basis, over the prior year period due to:

- Decrease of approximately \$12 million related to the closure of the HAY eCommerce channel in North America that occurred in the prior year; and
- A decrease in sales volume of approximately \$12 million; and
- Unfavorable foreign currency translation of approximately \$3 million; offset in part by
- Price increases, net of incremental discounting, which increased sales by approximately \$4 million.

(\*) Non-GAAP measurements; see accompanying reconciliations and explanations under the heading "Reconciliation of Non-GAAP Financial Measures."

For the three month comparative period, Operating earnings decreased \$106.5 million over the prior year period due to:

- Decreased Gross margin of \$2.3 million. Gross margin percentage was flat to the prior year. Summarized below are factors that most significantly impacted Gross margin percentage during the quarter:
  - Benefits realized from price increases, net of incremental discounting which positively impacted margin by 20 basis points; and
  - Reduced freight and product distribution costs, net of freight revenue, as compared to the same period of the prior year which positively impacted margin by 20 basis points; offset in part by:
  - Loss of leverage of fixed costs negatively impacted margin by 40 basis points.
- Increased Operating expenses of \$108.8 million primarily related to impairment charges incurred in the current quarter.

For the nine month comparative period, Operating earnings decreased \$115.3 million over the prior year period due to:

- Decreased Gross margin of \$9.3 million due to the decrease in net sales discussed above. Gross margin percentage was flat to the prior year. Summarized below are factors that most significantly impacted Gross margin percentage during the period:

- Reduced freight and product distribution costs, net of freight revenue, as compared to the same period of the prior year and favorable product mix which had a favorable impact on gross margin percentage of approximately 120 basis points; and
- The impact of incremental list price increases, net of discounting, that increased gross margin percentage by approximately 20 basis points. These increases were offset in part by:
- The impact of increased inventory costs as compared to the prior year which negatively impacted margin by approximately 110 basis points.
- Loss of leverage on fixed costs attributable to lower sales volumes as compared to the prior year which had an unfavorable impact on gross margin percentage of approximately 30 basis points.
- Increased Operating expenses of \$106.0 million primarily related to impairment charges incurred in the current quarter.

## Corporate

Corporate unallocated expenses totaled \$14.7 million for the third quarter of fiscal 2025, an increase of \$2.4 million from the third quarter of fiscal 2024 related primarily to higher stock based compensation expense.

Corporate unallocated expenses totaled \$47.9 million for the first nine months of fiscal 2025, an increase of \$7.7 million from the same period of fiscal 2024 related primarily to higher stock based compensation expense.

## Liquidity and Capital Resources

The table below summarizes the net change in Cash and cash equivalents for the nine months ended as indicated.

<i>(In millions)</i>	March 1, 2025	March 2, 2024
Cash provided by (used in):		
Operating activities	\$ 138.4	\$ 273.9
Investing activities	(60.3)	(61.0)
Financing activities	(127.6)	(213.1)
Effect of exchange rate changes	(11.1)	0.3
Net change in Cash and cash equivalents	<u>\$ (60.6)</u>	<u>\$ 0.1</u>

### Cash Flows - Operating Activities

Net cash provided by operating activities for the nine months ended March 1, 2025, totaled \$138.4 million compared to \$273.9 million in the same period of the prior year. The decrease in cash inflow is due primarily to lower net income recorded in the current period as well as changes in working capital. Our working capital consists primarily of receivables from customers, inventory, prepaid expenses, accounts payable, accrued compensation, and accrued other expenses. Working capital changes were primarily affected by payment of variable compensation in the nine months ended March 1, 2025, the recognition of the tax benefit of the current quarter's operating loss, as well as timing of collection of our receivables and inventory on hand.

### Cash Flows - Investing Activities

Cash used in investing activities for the nine months ended March 1, 2025, was \$60.3 million, as compared to \$61.0 million in the same period of the prior year. The change in cash outflow in the current year, compared to the prior year, was primarily due to the following:

- Cash proceeds of \$6.0 million in the current period related to the sale of a manufacturing facility located in Wisconsin; and
- A decrease in the total volume of notes receivable entered into with certain independently owned dealers in the current period as compared to the same period of the prior year; offset in part by:
- In the nine months ended March 2, 2024, the Company received \$3.5 million of proceeds related to the sale of its investment in Maars; and
- Increased capital expenditures in the current year.

At the end of the third quarter of fiscal 2025, there were outstanding commitments for capital purchases of \$20.6 million. The Company plans to fund these commitments through a combination of cash on hand and cash flows from operations. The Company expects full-year capital purchases to be between \$80 million and \$100 million, which will be primarily related to investments in the Company's facilities and equipment. This compares to full-year capital spending of \$78.4 million in fiscal 2024. Capital expenditures for the first nine months of fiscal 2025 were \$68.1 million compared to \$56.5 million for the nine months ended March 2, 2024.

### Cash Flows - Financing Activities

Cash used in financing activities for the nine months ended March 1, 2025, was \$127.6 million, as compared to \$213.1 million in the same period of the prior year. The decrease in cash used in the current year, compared to the prior year, was primarily due to:

- The Company repurchased 3,286,029 shares at a cost of \$84.8 million in the current year as compared to 4,594,116 share repurchases totaling \$101.0 million in the same period of the prior year.
- Net borrowings on the credit agreement of \$24.0 million in the current year compared to net payments of \$48.8 million in the same period of the prior year. This was offset in part by:
- Increased payments on our term loans in the current period as compared to the same period of the prior year of \$7.5 million.

### Sources of Liquidity

The Company maintains an open market share repurchase program under our existing share repurchase authorization and may repurchase shares from time to time based on management's evaluation of market conditions, share price and other factors.

At the end of the third quarter of fiscal 2025, the Company had a well-positioned balance sheet and liquidity profile. The Company has access to liquidity through credit facilities as well as cash and cash equivalents. These sources have been summarized below. For additional information, refer to Note 12 to the Condensed Consolidated Financial Statements.

<i>(In millions)</i>	March 1, 2025	June 1, 2024
Cash and cash equivalents	\$ 169.8	\$ 230.4
Availability under syndicated revolving line of credit	298.4	322.3
<b>Total liquidity</b>	<b>\$ 468.2</b>	<b>\$ 552.7</b>

Of the Cash and cash equivalents noted above at the end of the third quarter of fiscal 2025, the Company had \$164.8 million of Cash and cash equivalents held outside the United States.

The Company's syndicated revolving line of credit, which matures in July 2026, provides the Company with up to \$725 million in revolving variable interest borrowing capacity and allows the Company to borrow incremental amounts, at its option, subject to negotiated terms as outlined in the agreement. Outstanding borrowings bear interest at rates based on the prime rate, federal funds rate, SOFR or negotiated terms as outlined in the agreement.

As of March 1, 2025, the total debt outstanding related to borrowings under the syndicated revolving line of credit was \$414.0 million with available borrowings on this facility of \$298.4 million.

The Company intends to repatriate \$104.3 million of undistributed foreign earnings all of which is held in cash in certain foreign jurisdictions with the remainder of undistributed earnings outside the U.S. recorded in working capital. The Company has recorded a \$3.7 million deferred tax liability related to foreign withholding taxes on these future dividends received in the U.S. from foreign subsidiaries. A significant portion of the \$104.3 million of undistributed foreign earnings was previously taxed under the U.S. Tax Cut and Jobs Act (TCJA). The Company intends to remain indefinitely reinvested in the remaining undistributed earnings outside the U.S. which is estimated to be approximately \$347.5 million on March 1, 2025.

The Company believes cash on hand, cash generated from operations, and borrowing capacity will provide adequate liquidity to fund near term and foreseeable future business operations, capital needs, upcoming debt maturities, future dividends and share repurchases, subject to financing availability in the marketplace.

### Contractual Obligations

Contractual obligations associated with ongoing business and financing activities will require cash payments in future periods. A table summarizing the amounts and estimated timing of these future cash payments as of June 1, 2024, was provided in the

Company's Annual Report on Form 10-K for the year ended June 1, 2024. There have been no material changes in such obligations since that date.

#### **Guarantees**

See Note 11 to the Condensed Consolidated Financial Statements.

#### **Variable Interest Entities**

See Note 16 to the Condensed Consolidated Financial Statements.

#### **Contingencies**

See Note 11 to the Condensed Consolidated Financial Statements.

#### **Critical Accounting Policies**

The Company strives to report financial results clearly and understandably. The Company follows accounting principles generally accepted in the United States in preparing its consolidated financial statements, which require certain estimates and judgments that affect the financial position and results of operations for the Company. The Company continually reviews the accounting policies and financial information disclosures. A summary of the more significant accounting policies that require the use of estimates and judgments in preparing the financial statements is provided in the Company's Annual Report on Form 10-K for the year ended June 1, 2024.

#### Goodwill

Goodwill is tested for impairment at the reporting unit level annually, or more frequently when events or changes in circumstances indicate that the fair value of a reporting unit has more likely than not declined below its carrying value. When testing goodwill for impairment, the Company may first assess qualitative factors. If an initial qualitative assessment identifies that it is more likely than not that the carrying value of a reporting unit exceeds its estimated fair value, additional quantitative testing is performed. The Company may also elect to bypass the qualitative testing and proceed directly to the quantitative testing. If the quantitative testing indicates that goodwill is impaired, the carrying value of goodwill is written down to fair value.

During the third quarter of fiscal year 2025, the Company performed an assessment to determine whether there were indicators of a triggering event which could indicate the carrying amount of the reporting units may not be supported by the fair value. Although our annual impairment test is performed during the fourth quarter, we perform this qualitative assessment each interim reporting period. Through this assessment management identified an impairment triggering event associated with lower-than-expected operating results. This suggested that the fair value of one or more of our reporting units may have fallen below their carrying amount. Accordingly, we performed a quantitative valuation of each reporting unit during the quarter.

The Company used the discounted cash flow method under a weighting of the income and market approach to estimate the fair value of our reporting units. These approaches are based on a discounted cash flow analysis and observable comparable company information that use several inputs, including:

- actual and forecasted revenue growth rates and operating margins,
- discount rates based on the reporting unit's weighted average cost of capital, and
- revenue and EBITDA of comparable companies.

The Company selected the assumptions used in the financial forecasts using historical data, supplemented by current and anticipated market conditions, management's long-term strategic plans, and guideline companies.

As a result of the third quarter fiscal year 2025 goodwill impairment test, the Company recognized a total non-cash impairment charge of \$30.1 million and \$62.2 million in its Global Retail and Holly Hunt reporting units, respectively. The goodwill impairment charges were primarily caused by reduced sales and profitability projections as well as an increase in the discount rate. After these impairment charges and before the changes in reporting units resulting from our segment re-organization, the Global Retail and Holly Hunt reporting units had remaining goodwill of \$357.0 million and \$33.0 million, respectively.

Additionally, the quantitative assessment in the third quarter of fiscal year 2025 resulted in the fair values of the Americas Contract, International Contract and Coverings reporting units exceeding their respective carrying values (the "cushion") by 32%, 63% and 10%, respectively.

Generally, changes in estimates of expected future cash flows would have a similar effect on the estimated fair value of the reporting unit. For example, a 1.0% decrease in estimated annual future cash flows would decrease the estimated fair value of the reporting unit by approximately 1.0%. The estimated long-term growth rate can have a significant impact on the estimated future cash flows, and therefore, the fair value of each reporting unit. Of the other key assumptions that impact the estimated fair values, most reporting units have the greatest sensitivity to changes in the estimated discount rate. In completing the goodwill impairment test, the respective fair values were estimated using discount rates ranging from 12.0% to 15.0% and long-term growth rates ranging from 2.5% to 3.0%.

The Company evaluated the sensitivity of changes in projected growth rate, discount rates and long-term growth rates for the reporting units with goodwill remaining as of March 1, 2025.

- A decrease in the forecasted sales by 500 basis points in all years or an increase in the discount rate of 100 basis points, leaving all other assumptions static, would not result in impairment for the Americas Contract, International Contract or Coverings reporting units.
- A decrease in the operating margin of 100 basis points in all years, leaving all other assumptions static, would not result in impairment for the Americas Contract or International Contract reporting units. For the Coverings reporting unit it would result in impairment of \$3.0 million.
- A reduction in the projected sales growth rate, decline in operating margins, an increase in the discount rate or a decline in the long-term sales growth rate for the Holly Hunt or Global Retail reporting units may result in the need to record an additional impairment charge.

Additionally, in the third quarter of fiscal year 2025 the Company implemented an organizational change that resulted in a change in the reportable segments and reporting units. As a result, the Company performed the required impairment assessments directly before and immediately after the change in reporting units. As a result of this change \$26.1 million of goodwill was reassigned from the Americas Contract reporting unit to the International Contract reporting unit, based on the relative fair value approach. Additionally, the \$33.0 million of remaining goodwill for the Holly Hunt reporting unit was moved to the Global Retail reporting unit. Subsequent to this change the Company has four reporting units, North America Contract, International Contract, Global Retail and Coverings.

#### Indefinite-Lived Intangibles

The Company evaluates indefinite-lived trade name intangible assets for impairment annually. The Company also tests for impairment if events and circumstances indicate that it is more likely than not that the fair value of an indefinite-lived intangible asset is below its carrying amount. An impairment charge is recorded if the carrying amount of an indefinite-lived intangible asset exceeds the estimated fair value on the measurement date. During the third quarter of fiscal year 2025, in conjunction with the goodwill impairment triggering event discussed above, the Company assessed its indefinite-lived trade names for indicators of impairment. As a result, the Company recognized \$37.7 million in non-cash impairment charges related to the Knoll and Muuto trade names.

The Company performed quantitative assessments during the third quarter of fiscal year 2025 in testing the indefinite-lived intangible assets which showed indicators that impairment was more likely than not. In performing this assessment, we estimate the fair value of these intangible assets using the relief-from-royalty method which requires assumptions related to:

- actual and forecasted revenue growth rates,
- assumed royalty rates that could be payable if we did not own the trademark, and
- a market participant discount rate based on a weighted-average cost of capital.

In completing the third quarter fiscal year 2025 assessment of indefinite-lived trade name impairment, the respective fair values were estimated using discount rates ranging from 12.75% to 17.25%, royalty rates ranging from 1.00% to 3.00% and long-term growth rates ranging from 2.5% to 3.0%. The Company's estimates of the fair value of its indefinite-lived intangible assets are sensitive to changes in the key assumptions above as well as projected financial performance. If the estimated cash flows related to the Company's indefinite-lived intangibles were to decline in future periods, the Company may need to record additional impairment charges.

#### **New Accounting Standards**

See Note 2 to the Condensed Consolidated Financial Statements.

### **Cautionary Note Regarding Forward-Looking Statements**

This communication includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements relate to future events and anticipated results of operations, business strategies, the anticipated benefits of our acquisition of Knoll, the anticipated impact of the Knoll acquisition on the combined Company's business and future financial and operating results, the expected amount and timing of synergies from the Knoll acquisition, the expected impact of recent and potential tariff changes on our business, and other aspects of our operations or operating results. These forward-looking statements generally can be identified by phrases such as "will," "expects," "anticipates," "foresees," "forecasts," "estimates" or other words or phrases of similar import. It is uncertain whether any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do, what impact they will have on the results of operations and financial condition of MillerKnoll or the price of MillerKnoll's stock. These forward-looking statements involve certain risks and uncertainties, many of which are beyond MillerKnoll's control, that could cause actual results to differ materially from those indicated in such forward-looking statements, including but not limited to: general economic and geopolitical conditions, including the impact of supply chain challenges, tariffs, and recessionary pressures; the impact of government policies and actions, including those relating to public health, government spending, and trade relations; the impact of public health crises, such as pandemics and epidemics; risks related to the additional debt incurred in connection with the Knoll acquisition; MillerKnoll's ability to comply with its debt covenants and obligations; the risk that the anticipated benefits of the Knoll acquisition will be more costly to realize than expected; the effect of the Knoll acquisition on the ability of MillerKnoll to retain and hire key personnel and maintain relationships with customers, suppliers and others with whom MillerKnoll does business, or on MillerKnoll's operating results and business generally; the ability of MillerKnoll to implement its plans, forecasts and other expectations with respect to MillerKnoll's business after the completion of the Knoll acquisition and realize expected synergies; business disruption following the Knoll acquisition; the availability and pricing of raw materials; the financial strength of our dealers and the financial strength of our customers; the success of newly-introduced products; the pace and level of government procurement; foreign currency exchange fluctuations; and the outcome of pending litigation or governmental audits or investigations. For additional information about other factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to MillerKnoll's periodic reports and other filings with the SEC, including the risk factors identified in our most recent Quarterly Reports on Form 10-Q and Annual Report on Form 10-K for the year ended June 1, 2024. The forward-looking statements included in this report are made only as of the date hereof. MillerKnoll does not undertake any obligation to update any forward-looking statements to reflect subsequent events or circumstances, except as required by law.

### **Item 3: Quantitative and Qualitative Disclosures About Market Risk**

The information concerning quantitative and qualitative disclosures about market risk contained in the Company's Annual Report on Form 10-K for the year ended June 1, 2024, has not changed materially. The nature of market risks from interest rates and commodity prices has not changed materially during the first nine months of fiscal 2025.

#### **Foreign Exchange Risk**

The Company primarily manufactures its products in the United States, United Kingdom, Canada, China, Italy, India, Mexico, and Brazil. It also sources completed products and product components from outside the United States. The Company's completed products are sold in numerous countries around the world. Sales in foreign countries as well as certain expenses related to those sales are transacted in currencies other than the Company's reporting currency, the U.S. dollar. Accordingly, production costs and profit margins related to these sales are affected by the currency exchange relationship between the countries where the sales take place and the countries where the products are sourced or manufactured. These currency exchange relationships can also impact the Company's competitive positions within these markets.

In the normal course of business, the Company enters into contracts denominated in foreign currencies. The principal foreign currencies in which the Company conducts its business are the British pound sterling, Euro, Canadian dollar, Japanese yen, Mexican peso, Hong Kong dollar, Chinese renminbi, and the Danish krone. Changes in the fair value of such contracts are reported in earnings in the period the value of the contract changes. The net gain or loss upon settlement and the change in fair value of outstanding contracts is recorded as a component of Other (income) expense.

## **Item 4: Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of management, including the Company's Chief Executive Officer and Chief Financial Officer, management has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of March 1, 2025, and the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of that date, the Company's disclosure controls and procedures are effective.

### **Changes in Internal Control Over Financial Reporting**

There were no changes in the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) during the quarterly period ended March 1, 2025, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1: Legal Proceedings

There have been no material changes in the Company's legal proceedings from those set forth in the Company's Annual Report on Form 10-K for the year ended June 1, 2024.

### Item 1A: Risk Factors

For a discussion of our risk factors, see Part I, Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended June 1, 2024. With the exception of the risk factors noted below, which update the risk factors in our Annual Report on Form 10-K, there have been no material changes from the risk factors previously disclosed therein. The following risk factors and other information included in this report should be carefully considered. The risks and uncertainties described below are not the only ones we face; others, either unforeseen or currently deemed not material, may also have a negative impact on our Company. If any of the following occurs, our business, operating results, cash flows, and financial condition could be materially adversely affected.

**We expect changes to U.S. trade policy, including new or increased tariffs and changing import/export regulations, to adversely affect our operating results, and the impacts could be material.**

Changes in U.S. or international social, political, regulatory or economic conditions or in laws and policies governing foreign trade, and any potential negative sentiment toward the U.S. as a result of such changes, could materially and adversely affect our business. The U.S. has instituted certain changes, and has proposed additional changes, in trade policies that include the negotiation or termination of trade agreements, the imposition of higher tariffs on imports into the U.S., and other government regulations affecting trade between the U.S. and other countries (such as Canada, Mexico, China, and the European Union) where we conduct our business. Global trade disruption, significant introductions of trade barriers and bilateral trade frictions, together with any future downturns in the global economy resulting therefrom, could further materially and adversely affect our financial performance.

As a result of policy changes and government proposals, there may be greater restrictions and economic disincentives on international trade. The new tariffs and other changes in U.S. trade policy have triggered retaliatory actions by affected countries, and foreign governments have instituted or are considering imposing trade sanctions on U.S. goods. Such changes have the potential to adversely impact the U.S. economy, our industry and the global demand for our products, and as a result, could have a negative impact on our business, financial condition and results of operations.

**Changes in spending or budgetary policies of the U.S. Federal Government may materially adversely affect our business.**

Sales to the U.S. federal government represented approximately 4% of total Company net sales in fiscal year 2024. On January 20, 2025, President Trump signed an executive order creating an advisory commission, the "Department of Government Efficiency," to reform federal government processes and reduce expenditures. Pressures on and uncertainty surrounding the U.S. federal government's budget, and potential changes in budgetary priorities and spending levels, could adversely affect staffing levels and funding for government agencies that purchase our products.

### Item 2: Unregistered Sales of Equity Securities and Use of Proceeds

#### Issuer Purchases of Equity Securities

The Company has one share repurchase plan authorized by the Board of Directors on January 16, 2019, which provides a share repurchase authorization of \$250.0 million with no specified expiration date. On July 16, 2024, the Company announced that the Board of Directors approved an increase to this repurchase plan to authorize an additional \$200 million to fund share repurchases. The approximate dollar value of shares available for purchase under the plan at March 1, 2025, was \$181.5 million.

The following is a summary of share repurchase activity during the fiscal quarter ended March 1, 2025.

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Approximate Dollar Value of Shares that may yet be Purchased Under the Plans or Programs (in millions) <sup>(1)</sup>
12/1/2024 - 12/28/2024	226,598	\$ 24.27	226,598	\$ 193.9
12/29/2024 - 1/25/2025	314,769	\$ 22.05	314,769	\$ 187.0
1/26/2025 - 3/1/2025	244,283	\$ 22.29	244,283	\$ 181.5
Total	<u>785,650</u>		<u>785,650</u>	

(1) Amounts are as of the end of the period indicated

The Company may repurchase shares from time to time in open market transactions, privately negotiated transactions, pursuant to accelerated share repurchase programs or otherwise in accordance with applicable federal securities laws. The timing and amount of the repurchases will be determined by the Company's management based on their evaluation of market conditions, share price and other factors. The share repurchase program may be suspended or discontinued at any time.

During the period covered by this report, the Company did not sell any shares of common stock that were not registered under the Securities Act of 1933.

## Item 5: Other Information

During the period covered by this Quarterly Report on Form 10-Q, no director or officer of the Company adopted or terminated a "Rule 10b5-1 Trading Arrangement" or "Non-Rule 10b5-1 Trading Arrangement," as each term is defined in Item 408(a) of Regulation S-K.

## Item 6: Exhibits

The following exhibits (listed by number corresponding to the Exhibit table as Item 601 in Regulation S-K) are filed with this Report:

### Exhibit Number Document

31.1 [Certificate of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)

31.2 [Certificate of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)

32.1 [Certificate of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)

32.2 [Certificate of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)

101.INS The instance document does not appear in the interactive data file because its XBRL tags are embedded within the Inline XBRL Document.

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

104 Cover Page Interactive Data File (embedded within the Inline XBRL Document)

\* Denotes compensatory plan or arrangement.



## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MillerKnoll, Inc.

March 31, 2025

/s/ Andrea R. Owen

Andrea R. Owen  
President and Chief Executive Officer  
(Duly Authorized Signatory for Registrant)

March 31, 2025

/s/ Jeffrey M. Stutz

Jeffrey M. Stutz  
Chief Financial Officer  
(Duly Authorized Signatory for Registrant)

**Exhibit 31.1**

CERTIFICATE OF THE CHIEF EXECUTIVE OFFICER  
OF MILLERKNOLL, INC. (THE "REGISTRANT")

I, Andrea R. Owen, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended March 1, 2025, of MillerKnoll, Inc;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 31, 2025

/s/ Andrea R. Owen

Andrea R. Owen

President and Chief Executive Officer

**Exhibit 31.2**

**CERTIFICATE OF THE CHIEF FINANCIAL OFFICER  
OF MILLERKNOLL, INC. (THE "REGISTRANT")**

I, Jeffrey M. Stutz, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended March 1, 2025, of MillerKnoll, Inc;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 31, 2025

/s/ Jeffrey M. Stutz

Jeffrey M. Stutz

Chief Financial Officer

**Exhibit 32.1**

CERTIFICATE OF THE CHIEF EXECUTIVE OFFICER  
OF MILLERKNOLL, INC. (THE "COMPANY")

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002:

I, Andrea R. Owen, President and Chief Executive Officer of the company, certify to the best of my knowledge and belief pursuant to Section 906 of Sarbanes-Oxley Act of 2002 that:

- (1) The quarterly report on Form 10-Q for the period ended March 1, 2025, which this statement accompanies, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in this quarterly report on Form 10-Q for the quarterly period ended March 1, 2025, fairly presents, in all material respects, the financial condition and results of operations of the company

Dated: March 31, 2025

/s/ Andrea R. Owen

Andrea R. Owen

President and Chief Executive Officer

The signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to MillerKnoll, Inc. and will be retained by MillerKnoll, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

**Exhibit 32.2**

CERTIFICATE OF THE CHIEF FINANCIAL OFFICER  
OF MILLERKNOLL, INC. (THE "COMPANY")

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002:

I, Jeffrey M. Stutz, Chief Financial Officer of the company, certify to the best of my knowledge and belief pursuant to Section 906 of Sarbanes-Oxley Act of 2002 that:

- (1) The quarterly report on Form 10-Q for the period ended March 1, 2025, which this statement accompanies, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in this quarterly report on Form 10-Q for the quarterly period ended March 1, 2025, fairly presents, in all material respects, the financial condition and results of operations of the company.

Dated: March 31, 2025

/s/ Jeffrey M. Stutz

Jeffrey M. Stutz

Chief Financial Officer

The signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to MillerKnoll, Inc. and will be retained by MillerKnoll, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.